

Employment

NH SUNDAY NEWS CLASSIFIED SECTIONS

Automotive **Employment** **Real Estate**

Classified Guide

EMPLOYMENT

Employment with 140
Investment 140
Employment Information 142
Help Wanted 144

Part Time Help Wanted 145
Sales Help Wanted 146
Employment Agencies 148
Positions Wanted 150
Child Care 152
Elderly Care 154

HOW TO ORDER A CLASSIFIED AD Call: The Classified Ad Dept. — 669-1010

An 'Advisor' will help you place an Advertisement.

OPEN: Mon. thru Fri., 8 a.m. to 7 p.m.

SUNDAY EMPLOYMENT DEADLINES

DISPLAY ADS LINE ADS
12 noon Wednesday 3:00 p.m. Thursday

Advertisers are requested to check their advertisements upon publication as this newspaper cannot be responsible for more than one incorrect insertion, and there shall be no liability for non-inspection of any advertisement.

• Employment Information 142

Some Positions Under This Classification REQUIRE A FEE PAID BY THE APPLICANT

ATTENTION: EARN MONEY
READING BOOKS! \$27,000 year income potential. Details (11) 621-933-8633 Ext. Bk750.
CALL THE UNIVERSITY OF NEW HAMPSHIRE Job Hotline 603-862-HIRE.

EARN MONEY Reading books! \$30,000 yr income potential. Details (11) 621-933-8633 Ext. Bk750.
Individualized CAREER Program Take the first step. CE A DIFFERENCE: 668-4930

JOB WINNING! RESUMES \$9/9p

Professional Resume Service
Consultation, composition, printing, editing, rewriting, self-marketing tools, complete employment packages, flexible charges - flexible hours.
668-7900
Manchester

• Help Wanted 144

COST MANAGER to \$42,000
Impressive NH manufacturing firm is seeking a BS degree Accountant with strong management and standard cost accounting skills. A major priority of yours will be to implement an MRP II System. Excellent growth potential! For immediate consideration, contact:

availability
145 River Rd. Bedford NH 03102
603-448- Always Free Paid Interviews by Appointment

ACCOUNTANTS
Our clients presently seek individuals for the following positions:
COST MANAGER
Standard cost exp. To \$50K
SR. COST ACCOUNTANT
Strong mfg. exp. To \$37K
TAX ACCOUNTANT
Public or private To \$30K
SR. ACCOUNTANT
Lotus exp. To \$32K
ACCOUNTANT
Lotus exp. To \$28K
All fees paid by employer.

Barclay PERSONNEL SYSTEMS
An Employer Paid Service
1 Executive Park Drive
Bedford, NH 669-2011
ADMINISTRATIVE ASSISTANT
Growing insurance co. has immediate opening, at its regional brokerage marketing office. We are seeking a dependable, organized individual, for this diversified entry-level position. Must have excellent clerical & communication skills. Experience preferred but will train the right person. Competitive salary & benefits. For an interview, call:
Tina... (603) 647-6196
GOLDEN RULE HRMS CO.
ADMISSIONS COUNSELOR Full time position. Responsibilities include recruitment, interviewing & selection of students. Bachelor's

• Help Wanted 144 APPRAISER

GREAT WESTERN, with over \$36 Billion in assets, is one of the nation's largest residential mortgage originators. We have a century of growth and over 1,000 offices nationwide. Our continued growth has created an opening for an appraiser in our BEDFORD office.

Duties will include residential property evaluation, determination of value, and preparation of appraisal reports. The successful candidate will have 2-4 years of experience in residential real estate appraising and familiarity with the Bedford area. Automobile is provided.

GREAT WESTERN offers a competitive salary and comprehensive benefits package. Interested candidates should call Phil Thibault at (603) 641-3344.

GREAT WESTERN MORTGAGE

Equal Opportunity Employer Principals Only

A PROFESSIONAL cleaning company needs a part time production person in the Brown Ave. area, Mon. thru Fri. Must be able to do heavy lifting. Call 668-0494.

ARCHITECTURAL HISTORIAN

The New Hampshire Division of Historical Resources is soliciting proposals for the services of a Statewide Survey Coordinator. The sum of \$25,000 has been allocated for this contract. The contracting individual or firm shall be in all respects an independent contractor. Tasks will include assisting volunteers in gathering historical data, conducting education programs, writing and editing reports and survey forms, and coordinating with professional staff of DHR and other state agencies. Minimum qualifications include a graduate degree in architectural history, a thorough knowledge of New England architecture, strong speaking and writing skills, at least two years of experience in historic preservation work, and a proven ability to work with volunteers, municipal officials, and other professionals. The contract will run from October 1, 1988 through September 30, 1990. Proposals must be received by September 5, 1989, and should be sent to: Division of Historical Resources, P.O. Box 1043, Concord, NH 03302-2043 (603-271-3433). The DHR is an equal opportunity affirmative action employer.

ASSISTANT SUPERINTENDENT OF SCHOOLS-NH
SAU #14 (Epping, Fremont, Chester), is looking for an experienced Educator, student and staff supervisor. The average NH SAU Assistant Superintendent earns \$48,000 in 1989-90. Candidate should have letter of appointment, resume, transcripts, and references submitted by August 18, 1989.

INSTRUCTIONS OFFERED LOCAL TRAINING FOR MEN & WOMEN



- Financial Aid Available
- Job Placement Services
- Training Quality Students Since 1982
- Accredited by NATTS
- Job Interviews While Training
- Day & Evening Classes

NORTHEAST TRACTOR TRAILER SCHOOL

CLASSES START SOON!
Call Now At 669-1151 Or
1-800-447-1151 Or Write
P.O. Box 626
Londonderry, NH

• Help Wanted 144

ARE YOU HAPPY WITH YOUR JOB? We need **NANNES, HXKPEI, CCMPSA0604** for ymnd sals. Live-in daily FTPT. Exc. wages, benefits, free rooming. NO FEE. Call 87-4443.

★ASSEMBLERS★

New hiring piece work General Assemblers for our 2nd shift. Work includes blading, molding, and packing. Company offers excellent benefits. Apply in person between 8 & 4:30 at:
CAROL CABLE CO.
345 McGregor St., Manchester

ASSISTANT FIRE CHIEF Starting salary range \$27,000 to \$34,000 annually. Minimum qualifications: High School graduate, 2 years of college, 5 years experience in municipal fire department, command experience and fire course work. Contact Personnel Office (603)-868-5571 or complete application at Town Offices, 13-15 Newmarket Road. Filing info by August 25, 1989. Town of Durham is an E.O.E.

ASSISTANT SUPERINTENDENT OF SCHOOLS-NH
SAU #14 (Epping, Fremont, Chester), is looking for an experienced Educator, student and staff supervisor. The average NH SAU Assistant Superintendent earns \$48,000 in 1989-90. Candidate should have letter of appointment, resume, transcripts, and references submitted by August 18, 1989.

• Help Wanted 144

ASSISTANT for small office. Pleasant environment. Responsibilities include: Data processing, purchasing and typing. For interview contact: Maricle at 672-5570.

WOODBURY PERSONNEL

ASSISTANT NEWS DIRECTOR for New Hampshire's top rated news station. Duties include writing, producing, anchoring and reporting. Qualified applicants must have Bachelor's degree and a minimum of 4 years news reporting experience. Send tape, resume and writing samples to: Joe Delantis, AMAI WGIR, P.O. Box 610, Manchester, NH 03105. No phone calls. WGIR Radio is an equal opportunity employer.

AUTO BODY MAN
5 years experience. Must have own tools. 641-5919.

BABYSITTER NEEDED for 2 children ages 5 & 9, 2:30 p.m. - 7:30 p.m. 2 days per week. 434-3640.

BAKER EXPERIENCED full-time, 5 a.m. to 1 p.m., possible night shift also. Call Gilbert at 880-3635.

MAINTENANCE MECHANIC

Minimum 2 years mechanical experience. Electrical a plus. Excellent wage and benefit package. Apply
MILCO PERSONNEL
#1 Pine Street Extension

• Help Wanted 144

ASST. DIRECTOR for Fund Raising. National, non-profit, seeks person with a minimum of two years of fund raising experience. Responsibilities include developing contacts with foundations and corporations, maintain communications with funders and prepare reports, and material for general public distribution. Strong writing and demonstrated communications skills required. Submit letter summarizing qualifications to: Valerie Shand, Student Conservation Assoc., P.O. Box 550, Charlestown, NH 03603. Salary negotiable, based on experience.

ATTEN: \$11.05 BASE PAY. See our ad under Sales Help. 891-1545

AUDIT/TAX

These employer free paid positions are with NH & VT CPA firms.
• **STAFF ACCTS.** 1-2 yrs. public acct'g exp. req. \$21K+
• **AUDIT MGR.** CPA + 5 yrs. diverse audit exp. Real estate development a \$42K
• **TAX SRS-SUPVRS.** 2 yrs. practicing tax w/ CPA firm \$30K+
• **TAX MGR.** Highly motivated professional w/ 4-5 yrs. developing & servicing clientele in diverse businesses. \$50K
Please send resume and salary history to:

Woodbury Personnel
603-228-1175
PO Box 1483, Concord, NH 03302

NEW HAMPSHIRE SUNDAY NEWS Sunday, August 6, 1989 EMPLOYMENT

• Help Wanted 144

ASST. SUPT. FOR BUSINESS
NH SAU #33 serving the school districts of Allentown, Chichester, Deerfield, Epsom & Pembroke request qualified energetic NH certificate applicants for this 12 month position. Candidates with a business background and prior experience in public education as a teacher and administrator are encouraged to apply. For brochure and application, contact Dr. Paul DeMinico, Supt. of Schools, NH SAU #33, 767 Pembroke St., Pembroke, NH 03275.

EDC
ATTEN: \$11.05 BASE PAY. See our ad under Sales Help. 891-1545

BARBERS

BARBER - Immediate, full time position available. Excellent Concord location in very busy shop. Please send resume to: Ad #424, Union Leader, P.O. Box 740, Manchester, NH 03105-0740
BOOKKEEPER - A public accounting firm with 3 offices in Vermont seeks an individual exp. of a controller or contract bookkeeper to supervise its client write-up dept. Duties include supervision of data input operators, preparation of monthly financial statements, payroll tax reports and coordination of other client services. Position requires supervisory skills, good judgment and extensive computer exp. Excellent growth potential. Salary commensurate w/exp. Excellent benefit package. Send resume to: R.F. Lavigne & Co., 1 Blair Park, Suite 24, Williston, VT 05495.

ACCOUNTENTS

The Numerica Bldg
1155 Elm St. (4th Floor)
Tel. 603-641-4400 FAX 603-641-9151
Conv. FREE Parking Provided

• Help Wanted 144

BANQUET SERVERS work in an elegant country setting with a 4 star rating. Flexible hours, top pay. Team work a must. Bedford Village Inn. 872-2001

BARBER WANTED
write to P.O. Box 273
Hooksett, NH, 03106

BARN HELP WANTED

Weekends. Working with horses, must be dependable & hardworking. 483-2936

BOOKKEEPER Part time, 8 hrs. sat., exp. in Accounting using computer software. Send resume for immediate opening or call 647-7907. Integrated Distribution Service, 250 Commercial St., Manchester, NH 03101

BOOKKEEPERS TEMPORARY

Need extra money? Between jobs? Put your knowledge to profitable use. We usually have interesting & varied openings for experienced Full Charge & Assistant Bookkeepers. Assignments may last a week, a month or more & will add significant experience to your background. Temporary assignments often lead to permanent positions if you so desire. Contact Accountants, the specialists in temporary Accounts & Bookkeepers exclusively.

ACCOUNTENTS
The Numerica Bldg
1155 Elm St. (4th Floor)
Tel. 603-641-4400 FAX 603-641-9151
Conv. FREE Parking Provided

OUTGROWN YOUR JOB?

Perhaps you need more responsibility, a bigger paycheck or a fresh challenge. Perhaps you need us. For years we've helped professionals all over New England with exciting new positions. Here are some examples:
• Teacher to National Sales Manager salary increase 60%
• Retail Manager to Engineer Trainee, salary increase 50%
• Government Employee to Customers Relations Manager, salary increase 50%
• School Administrator to Associate Executive Director, salary increase 35%
• Retired Military Officer to Plant Manager, salary increase 150%
• Paralegal to Banking Executive, salary increase 25%

If you want a career position that will grow with you, call us at (603) 431-1553 or send your resume to:

SNOWDEN ASSOCIATES
The Hill, Portsmouth, NH 03801



MARKETING ANALYST

EMPLOYMENT

Help Wanted 144

BOOKKEEPER: Full time, full benefits for high volume downtown Manchester restaurant - Call 627-2027 with references for appointment.

CHILD CARE: needed for 16 mo., M-F, 8-5, in our home. Hourly \$10.00. For yrs. North or East Man. Tel. 644-7617 or 514 misa.

Help Wanted 144

BOOKSMITHS: Full time, permanent position. Apply in person: Bedford Mall.

CLERICAL: Credit Bureau Service of NH has a full time opening in our Collection Department. Good typing and computer skills required. Call Sue at 624-2691.

Help Wanted 144

CASE MANAGER: Immediate opening for person to coordinate services and to provide assistance advocacy and crisis intervention to individuals having developmental impairment. Applicant must be committed to the concepts of deinstitutionalization, community based services, and to the principals of normalization. Case Manager will facilitate the development of IPS, monitor client progress, and advocate on a systems level for needed programs/services. Job requires strong organizational control, confidence upon annual flexibility, BA with 4 yrs. and great experience in Human Services required. Masters Degree may be substituted for experience. Competitive salary and benefits. Send resume and salary requirements to: SEARCH, REGION IV AREA AGENCY, 44 Warren St., Concord, NH 03301. No telephone calls please. EOE.

Help Wanted 144

CLERICAL: Immediate opening for person to coordinate services and to provide assistance advocacy and crisis intervention to individuals having developmental impairment. Applicant must be committed to the concepts of deinstitutionalization, community based services, and to the principals of normalization. Case Manager will facilitate the development of IPS, monitor client progress, and advocate on a systems level for needed programs/services. Job requires strong organizational control, confidence upon annual flexibility, BA with 4 yrs. and great experience in Human Services required. Masters Degree may be substituted for experience. Competitive salary and benefits. Send resume and salary requirements to: SEARCH, REGION IV AREA AGENCY, 44 Warren St., Concord, NH 03301. No telephone calls please. EOE.

Help Wanted 144

CATALOGER/AUTOMATION CONSULTANT: Assistant Professor, FIR, Plymouth State College seeks candidate to fill full-time position. Responsibilities include: OCLC cataloging for multiple library systems; coordinating system's cataloging activities; consulting with member libraries on library automation. Required qualifications: AALA accredited OCLC cataloging experience; MLS and one year library experience; knowledge of automated library systems desired. Starting salary for 3-year non-renewable contract contingent upon annual New Hampshire State Library funding: \$21,000-\$24,000 with benefits. Submit application, resume, and three current letters of reference to Philip J. Wei, College Librarian, Lamson Library, Plymouth State College, Plymouth, NH 03264. Application review begins August 23, 1989 continuing until position filled. PSC is an AA-EOE.

Help Wanted 144

CLAIMS SUPERV to \$45,000 Vermont firm is seeking a Claims Supervisor with prior experience in the casualty area with a background in litigation relating to bodily injury claims. You will direct the efforts of 5 Claims Reps with a work load of up to 400 claims. For immediate consideration, contact:

availability
145 S. River Rd., Bedford NH 03102
641-4440 - Always Fee Paid
Interviews by Appointment

CLIPPER OPERATOR

Needed for established curved plywood manufacturer. Requires ability to read a tape-measure to 1/32nd inch. Must be dependable, conscientious person. Benefits include 401K plan, Adia 730am-3:30pm, Mon. thru Fri.

KELLER PRODUCTS INC
s6, 41 Union St
Manchester, NH
NO PHONE CALLS PLEASE

CASHIER
Days: M-F. Apply in person: **BLAKE'S RESTAURANT**
53 D.W. Highway North
CASHIERS: Full & part-time. Will train. Apply in person. Moreau's Hardware, 87 Elm St., Manch.

Help Wanted 144

Customer Service (Insurance Clerk)
UNIVERSAL UNDERWRITERS GROUP has an excellent opportunity for an individual, who possesses strong clerical and customer service skills, to join the staff of our Bedford, NH office. One to two years of previous customer service, good office experience, excellent communication skills and initiative are necessary for this position which involves general clerical duties for our Sales Department as well as phone contact with clients and sales personnel. Applicants must also possess an aptitude for math and the ability to type 35 wpm. file and work well with others. Education beyond High School is preferred.

If you desire to work for a well-established company that offers a competitive wage, 35 hour work week, and an excellent benefit program, please call Elizabeth Pettie for more information: (603) 423-1130 ext. m/f

UNIVERSAL UNDERWRITERS GROUP

CLINICIAN: Intensive partial hospitalization program seeks Psychiatric Nurse or MSW with 2-5 years experience in adult psychiatric treatment program. Outstanding opportunity for Practitioner to work with multi-disciplinary crisis team to develop and implement innovative programming. We offer a strong competitive salary and benefits package. Forward resume to: Personnel, Strafford Guidance Center, 130 Central Ave., Dover, NH 03820.

CLERICAL POSITIONS NOW
Call
TAC-TEMPS 621-8881

COOK

EXPERIENCE NEEDED
Good working conditions. Country Restaurant now expanding. Call: 487-2733
COOK: Early morning experienced Short Order person for busy Goffstown breakfast & lunch restaurant. Call 497-2722.

Help Wanted 144

CUSTOMER SERVICE
PRIVATELY OWNED COMPANY has an opening in its Customer Service Department. Duties include: Taking customer phone orders, pricing, proof reading of invoices and other related duties. Person must be a self starter, detail oriented and possess strong people skills. Some data entry required. Please send resume to: Customer Service, PO Box 591, Londonderry, NH 03053

CUSTOMER SERVICE REP

Fast growing Specialty Material company in Londonderry requires a Customer Service Representative. The position involves: Preparation of MSDS and Data Sheets
Arranging domestic and international shipping
Secrational support for sales department
The ideal candidate will have a minimum of 1 year business experience, proven computer skills and be able to demonstrate the ability to interface professionally with our customers by telephone.

We are part of a Fortune 500 corporation offering an attractive package that includes paid vacation, medical dental benefits, 401(k) Plan and life insurance. Call our Office Manager, eves, for a confidential discussion and further details.
603-437-3438

STAR COASTAL TRUCK & AUTOBODY, INC

Is looking for experienced Auto Body Technicians, Helpers, and Heavy Duty Truck Mechanics. Truck experience a plus. Own tools a must. Top pay and benefits for hard working people that take pride in their work. Please call
431-7606

Help Wanted 144

COLOR STRIPPER
ColorStripper Color Separation is looking for a qualified Color Stripper to join our expanding Co. Full benefits, modern, pleasant working conditions. Apply in confidence. 647-4830.

COMMUNITY RESIDENCE MANAGER: Available August 15, must demonstrate supervisory & programming capability in SRV context. Salary to \$20,000. Job benefits. Generous paid time off. Resume & cover letter to: Director, U.S. 85 Mechanic St., Lebanon, NH 03766. EOE.

COMPUTER OPERATOR

Up to \$500/wk.
Temporary position available for operator with VAX/VMS experience. Must be capable of backup & knowledge of all-in-one would be a plus. For immediate consideration please call:

ESU
55 Concession Drive
Bedford, NH
472-2474

COMPUTER SALES SOFTWARE/HARDWARE

Fee Paid
ACCOUNT EXECUTIVE
Know HW/SW solution? How working w/major companies? Train end users, support e-mail, tech stuff. This is for you. Salary & comm.

to \$40,000
TECH SUPPORT
Do you like trade shows & providing tech support to your sales team? This position gives you the opportunity to identify your clients requirements & to contribute to the development of new products.

to \$35,000
TELEMARKETING/SALES
Are you an upbeat, well organized, dynamic personality with exp in computer sales? Call now for this special opportunity. DEC exp a plus.

to \$30,000
Contact Steve or Dorine
(603) 441-2700

Snelling Snelling

CONCRETE & LABORERS-ALL MUST BE EXPERIENCED. Gd. drivers license req. Apply at: Dulac Concrete Foundations By-pass 28 Hooksett, NH

COOK & WAITPERSON: Breakfast Restaurant, Rte 1-A, Bow, NH. 724-6187.

COOK/HOUSEKEEPER for lovely Bedford home, 11:30 am to 7:30 pm, Mon. thru Fri., generous salary & benefits. Write Ad #444, Union Leader, P.O. Box 780, Manchester, NH 03105-0780

COOK - LINE, EXPERIENCED: Full time, benefits, good working conditions. Be a part of the area's most recommended dining. Common Man Restaurant, Ashland, 968-7030.

COOKS WANTED: Only experienced cooks need apply. The Saily Dog, 1181 Elm St., Manchester. Salary negotiable with experienced all-around cooks only. Apply Mon-Fri. 11-4 599, no

RETAIL MANAGEMENT POSITION

Self motivated, outgoing person needed for challenging career opportunity in exciting women's fashion field. Excellent benefits package. Sales experience a must. Call for an interview.

SHE of Concord
19 North Main St., Concord, NH
228-3848

SPECIAL EDUCATION DIRECTOR

School Administrative Unit #40
Grades R through 12. N.H. certification required. Experience preferred in Special Education & Administration. 200 day contract. All interested candidates should contact:

Superintendent of Schools Office
SAU #40
Elm St., Milford, N.H., 673-2202
EOE

PRINCIPAL LINCOLN AKERMAN SCHOOL HAMPTON FALLS, NEW HAMPSHIRE

The School District of Hampton Falls, located in an historic community, is searching for a dynamic, creative educational leader for the Lincoln Akerman School, grades 1-8.

Candidate must possess a Master's Degree with a minimum of 5 years school administrative experience. Salary high 30's to mid 40's commensurate with experience. Application deadline 8/31/89. Please send letter of application, resume, transcripts and 3 current letters of reference to:

Superintendent of Schools
SAU #21 Office
Alumni Drive
Hampton, NH 03842
EOE

ENERGY NORTH

DISPATCH SUPERVISOR
EnergyNorth, Inc., a natural gas and propane distribution company, headquartered in Manchester, is currently seeking a qualified Dispatch Supervisor who is willing to work a changing schedule of nights and weekends. Successful candidate must make decisions in emergency situations.

TRAVEL SPECIALIST

Due to spectacular growth in our first year, Regency Travel is expanding. We are seeking an experienced, well known Travel Agent to join the Regency Travel sales team. If you have worked for at least 5 years in the greater Manchester travel market you may be the person we want. If interested, please respond in writing to:

REGENCY TRAVEL
1461 Hooksett Rd., Suite 18
Hooksett, N.H. 03106

DATA CENTER MANAGER

Lead, manage and direct an IBM technical support and computer operations staff. Perform long and short range planning, budgeting, set policies and procedures. Salary to \$65K.

SR. VM SYSTEMS PROGRAMMER
Install, modify, maintain and support VM Systems Software in an IBM multi-CPU environment. Salary to \$60K.

APPLICATIONS PROJECT MANAGER
Supervise programmer/analysts, lead and manage projects. COBOL, IBM mainframe environment. Salary is Mid to high \$40's.

ACCESS DATA PERSONNEL INC.

"Data Processing Placement Specialist"
Tel. 603-641-6300 P.O. Box 246
FAX 603-624-6958 Bedford, N.H. 03102
All fees paid by employers

CNC SETUP/OPERATORS

We are seeking several persons with 1-3 years of experience in operating or set-

CITY OF PORTSMOUTH FIRE DEPARTMENT ACCEPTING APPLICATIONS

The City of Portsmouth Fire Department is accepting applications for the position of Fire-fighter/EMT to establish an eligibility list for the ensuing year. Applications will be accepted through September 5, 1989 at 4:00 PM and may be obtained at the Personnel Department, Portsmouth Municipal Complex, 1 Jinkins Avenue, Portsmouth, New Hampshire 03801. For more information you may contact the Portsmouth Fire Department, Employment Information, 170 Court Street, Portsmouth, New Hampshire 03801.

SPC COORDINATOR

Aerospace manufacturer seeks a Mechanical Engineer to coordinate its plant-wide SPC Program. Experience in a metal working environment preferred. Starting salary, \$35,000. Company paid fee.

Call or send resume to:

CHESHIRE EMPLOYMENT SERVICES
Permanent and Temporary Placements
800 Park Ave., Keene, N.H. 03431
603-357-3400

FIRE CHIEF

Town of Windham, NH
Full Time Firefighters (11)
1989 FD Budget \$512,000
Call Firefighters (14)
Salary Range \$35,431-\$43,059

The Windham Board of Selectmen is now accepting applications for the position of Fire Chief. Salary is negotiable depending on experience. Candidates must have strong administrative and leadership abilities. Responsible for total operation of the Fire Department. Answers directly to the Board of Selectmen. Responsible for EMS, Public Education, Fire Prevention & Fire Suppression. Candidate must have at least seven years experience with an organized department of fire which should be in a supervisory role. Send detailed resume marked "Confidential" to the Town Administrator, 3 North Lowell Rd., Windham, NH 03087, no later than 12 p.m. on August 11, 1989.

PROGRAMMER/ANALYST

Exc. oppy. w/prior employer for indiv. w/solid IBM & DEC background. \$35,000-45,000.

PROGRAMMER/ANALYST

Exc. oppy. w/prior employer for indiv. w/solid IBM & DEC background. \$35,000-45,000.

The Monadnock Bank has the following full-time position available:

Mortgage Collector/Construction Inspector
Requirements include a minimum of 1 year mortgage collection experience. Starting wage commensurate with experience. The Monadnock Bank offers a competitive wage and benefit package. To arrange for an interview, please contact Carol Rousseau at 532-7788.

MONADNOCK BANK
"An Equal Opportunity Employer"

AUDIT SENIORTo \$38,000
Premier manuf. seeks indiv. w/solid audit exp. Must be Big 8 CPA & willing to travel.

DEC/VAX OPTPTSTo \$48,000
Premier manuf. seeks indiv. w/solid DEC/VAX, VMS, BASIC exp. A.S. "plus" req'd.

MIS/INSTOR/CONS/NTTo \$34,000
Exc. oppy. w/prior employer for indiv. w/solid IBM & DEC background. \$35,000-45,000.

All Fees paid by Employer
3B ROMAC

propane distribution company, headquartered in Manchester, is currently seeking a qualified Dispatch Supervisor who is willing to work a changing schedule of nights and weekends. Successful candidate must make decisions in emergency situations.

Responsibilities include:

- Responding to customer telephone calls and initiating service orders.
- Contacting individuals for response to emergency calls and service requests.
- Utilizing computer to assist handling of customer telephone calls.
- Performing general office clerical duties.

Experience in emergency dispatching a definite plus.

Minimum Starting Salary \$26,500

We offer an excellent wage and fringe benefits package including paid health and dental insurance and educational reimbursement as well as a non-smoking work environment.

Qualified, interested candidates are requested to forward their resume and salary history to:

Human Resources Department ENERGYNORTH, INC.

P.O. Box 3820
Manchester, N.H. 03105
EOE

CNC SETUP/ OPERATORS

We are seeking several persons with 1-3 years of experience in operating or setting up and operating CNC equipment. Most of our equipment uses Fanuc Controls.

Openings exist on all shifts, with most being on 2nd and 3rd shifts. An excellent wage complemented by a benefits package including life, health, and dental insurance, paid vacation, paid sick days, 10 paid holidays, educational reimbursement, and much, much more.

Our employment office is open daily from 8:00 a.m. until 3:00 p.m. Mon.-Fri. without appointment. Other hours may be arranged by appointment.

WATTS REGULATOR COMPANY INC.

(Webster Valve Division)
South Main Street
West Franklin, New Hampshire 03235
E.O.E.

PROGRAMMER/ ANALYST

CROSFIELD Hasteck, Inc., a leading force in the rapidly growing newspaper and commercial industry is seeking an experienced professional to join our team.

The successful candidate will support the Regional Service Management System (North America), and determine future needs in the support service environment. You will install new releases of software and train field personnel, as well as determine hardware and communications requirements.

This position requires three or more years experience with IBM System 36/38, and some travel to regional service centers.

CROSFIELD HASTECK, INC. provides an excellent compensation package, including a company paid major medical, hospitalization, disability and life insurance, a dental plan, profit sharing, 401(K) retirement plan and 13 company paid holidays. Please send resume or letter of application to: **Sherrill Spencer.**

Equal Opportunity Employer M/F

CROSFIELD

Crosfield Hasteck
670 North Commercial St.
Manchester, NH 03105

AUDIT ASSISTANT

Looking for a person to support our Audit Department due to the promotion of our current assistant. The ideal candidate will possess a bachelor's degree in accounting or business administration, be detail oriented & have word processing skill

LOAN SERVICING CLERK

Looking for enthusiastic detail oriented person with minimum 1 yr. work related experience to add to our growing Loan Service Department.

INVESTOR REPORTING CLERK

Assumes responsibilities for maintaining and reporting of sold participated and dealer reserve loans. Good math and computer experience necessary. Previous loan and/or secondary mortgage market experience desired.

DATA COMMUNICATIONS ANALYST

This individual provides the technical support for & coordinates the installation, operation & maintenance of telecommunications network & systems, both hardware & software. Will evaluate hardware, software & network capabilities & provide technical guidance to telecommunication users. Must also be willing to learn other technical aspects of data processing. Minimum of 3 years experience required. Unisys experience preferred.

ACH SUPERVISOR

This new department is looking for a supervisor with ACH originated experience as well as proven supervisory skills.

Send resume to: Irene Eisemiller

UNITED SAVERS BANCORP

650 Elm Street, Suite 500
Manchester, NH 03101
an equal opportunity employer



MIS/INST/PR/CONS/INTL to 3947.
Exc. apply. w/premier employer for indiv. w/solid IBM & DEC training exp. \$5 pref'd.

All Fees paid by Employer

ROMAC

Romac & Associates/Personnel Consultants
P.O. Box 4164, Portsmouth, N.H. 03801
Or Call: (603) 431-2706; FAX 207-773-2645

Senior Bank Officers

Excellent opportunities for experienced professionals to join the Senior Management Team of established bank expanding in Southern New Hampshire.

Commercial Lender

Develop, implement and manage commercial lending portfolio. Through proven contacts in the Southern Rockingham County expand loan and account relationships. Must have several years experience in commercial lending to include resolution of complex credit and collection problems.

Finance/Operations

Assume responsibilities as Treasurer through financial management, operations and administrative bank functions. Must have experience in accounting, systems and policy development and implementation. Established contacts in Southern New Hampshire through work experience, networking or professional associations helpful.

Please forward your resume with salary requirements to: **Ad #646, Manchester Union Leader, P.O. Box 780, Manchester, NH 03105-0780.**

Chomerics, Inc., a subsidiary of W.R. Grace & Co., needs qualified people for the following positions. We have a 12-year growth history with no layoffs and are in the middle of another expansion.

Mill Operators

We have openings on our SECOND and THIRD shifts for Mill Operators. Our mill operators use rubber mills, mixers, hydraulic presses, and ovens to make sheets of material into specific product specifications. No experience is required, but good manual dexterity and mechanical aptitude are needed. The ability to understand written process formulation sheets and instructions is required.

We offer competitive wages and an excellent benefits package which includes health, dental and life insurance, and tuition reimbursement. If you are interested in either of these positions, please visit our offices at 16 Flagstone Drive, Hudson NH, to fill out an application or call Linda Mazzola at (603) 880-4807. We are an equal opportunity employer.

CHOMERICS

a GRACE company

Proud of the work we do, and the people who do it

SULLIVAN & COGLIANO

(603) 424-4220

419 Daniel Webster Hwy., Merrimack, NH 03054



Successfully serving all of New England for 23 years.

SALES

DOMESTIC AND INTERNATIONAL SALES REPRESENTATIVE — To 35K Base 30% Travel Successful track record necessary. Experience selling large hardware, software systems. Also experience selling international thru distributors. 4 year degree. 5-11 years selling.

SALES REPS — 60K Base Self generated leads. Must have proven track record and worked in Boston Marketplace. Would prefer a candidate with a background in selling advertising space with a magazine. College degree required.

INSURANCE

WORKERS COMPENSATION CLAIMS ADJUSTER — LOW 30's Person responsible for investigating, evaluating and negotiating worker's compensation claims. Territory ranges from Manchester to Portsmouth to Nashua. Must check into office every week. 3-5 years experience required.

MEDICAL CLAIMS

— To 18K Responsibilities include processing medical claims. The ideal candidate must have experience as claims processor & examiner. Excellent benefits, child care reimbursement and growth available.

DENTAL CLAIMS

— To 18K Responsibilities include processing dental claims. The ideal candidate must have experience as claims processor & examiner. Excellent benefits, child care reimbursement and growth available.

FIELD ADJUSTERS

— Mid 30's Position is strictly as a road adjuster. Person works out of their home & reports to field office in Bedford. Territory will be Southern N.H. Approx. 5 years property and multi-line experience.

MULTI LINE RATE

— 18+ Responsible for manual and mechanized rating systems. Must have commercial lines experience, familiar with manual and computer rating and strong clerical skills.

NEEDED: PERSONAL & COMMERCIAL LINES CANDIDATES. AVAILABLE POSITIONS RANGING FROM RATERS TO CSR'S TO UNDERWRITERS.

WALTHAM
(617) 890-7890
BURLINGTON
(617) 272-8500
FRAMINGHAM
(508) 872-1237

MERRIMACK

419 Daniel Webster Hwy.
Merrimack, NH 03054

"Our people make the difference!"
Office & Industrial franchises available
Client companies assume all fees.

ADMINISTRATIVE

EXECUTIVE SECRETARY — Mid 20's Secretary to President. Dictation from dictaphone. Must have shorthand, accurate typing. Need strong organizational and clerical skills. 3-4 years Executive experience required. Northern Mass. positions also.

RETAIL

ASSISTANT MANAGERS — D.O.E. Convenience or fast food background desired. At least one year's experience. Growth & excellent benefits await you.

ACCOUNTING

ACCOUNTS RECEIVABLE/BILLING CLERK — \$17,680 Daily trips to bank with company car. Mail pick up, process all convenience store billing. Entry of all cash receipts. Depository account reconciliation. Process all credit request. Daily balancing of general ledger. 1-2 years experience.

TECHNICAL

SUPERVISORY AND SHIFT — To Mid 20's Supervise 4 individuals working on extruding, brading, and reeling equipment. Must be a hands-on supervisor.

SERVICE & INSTALLATION ENGINEER — To Mid 30's Will be traveling to various companies 80% of the time. Travel will include all of U.S., Canada, and Europe. Will install, repair and provide customer service. Support of vacuum systems. Should have strong background in Electronics.

PRINT SHOP PERSON

— To 20K 1 Person print shop. Running entire shop. Trimming and running the offset press. Trouble shooting when there are problems. Experience with offset press.

TECHNICAL CUSTOMER SERVICE REPS — To 34K Person will perform all customer service duties. Handle phones extensively. Handle all problems that arise including delivery problems. Must be comfortable on a CRT. Must have a degree and a technical background.

BOSTON
(617) 423-7234
BRAINTREE
(617) 849-2000
TYNGSBORO
(508) 649-4684

COOKS/BAKERS: Only experienced cooks w/ exp. apply for the Daily Dish, 1181 Elm St., Manchester. Salary negotiable w/ benefits. Send all-around exp. only. Apply Mon-Fri, 11-4 PM. No phone calls, please.

COUNTESS PERSON WANTED: For leading wedding supply distributor. Sales and management experience preferred. Applicant should possess some knowledge of wedding processes and applications, but we're willing to train the right person. Benefits include life, health and dental plans, paid vacations and holidays. Send resume to: Precia Inc., 77 Londonberry Lake, Hooksett, NH 03104. After Cheryl Grandmason or call 627-3872.

CURRICULUM SUPERVISOR for staff development. Baccalaureate Teacher Certification. Oversee staff development in local school districts & design a state wide teacher induction program for new teachers. 127,779 to \$23,091. FMI contact Dr. Joanne Baker, 271-2407. Obtain application form and return by Aug. 11 to NH Dept. of Personnel, State House Annex, Concord, NH 03301. Equal opportunity employer M/F.

PROFESSIONAL EMPLOYMENT COUNSELOR

Fee Pd.

We want you to
Come Join America's
Franchise Personnel System.

Achieve the success you desire by using your winning personality, team sales ability, & burning desire for high earnings along with your enthusiasm for personal growth. We will train you and continually upgrade your skills. Outstanding benefits. Plus new offices. First year salary & bonus up to \$40,000.

Call Steve Sellig at: 641-2700

DO IT! Snelling & Snelling

Equal Opportunity Employer

RECEPTIONIST/ GENERAL OFFICE

Full time position available for someone with pleasant telephone manners & strong interpersonal skills. Your responsibilities will include, but are not limited to, answering telephones, filing, order entry/word processing & general support. Good typing skills needed & general bookkeeping skills would be a plus. If you possess these skills & would like to learn all phases of a business operation, this is the spot for you. We offer company paid health & dental & a non-smoking office. Please call or write to:

INDUCTIVE
COMPONENTS
53 Stiles Rd.
Salem, NH 03079
603-898-9887

● Help Wanted 144

COOK wanted to serve breakfast & lunch, 5 a.m. to 10 a.m. Start: Riverdale Cafe, Milford, 673-7967 or 673-0484 for appl.

CUSTOMER SERVICE

Free Paid

OPENS Products Wholesaler seeks an experienced customer service person in the optical industry. Do you love working with business people? Do you like to interact with customers? Do you like the challenge of troubleshooting accounts and maintaining them? If this opportunity sounds exciting...

Call Bill

603-641-2700

SNELLING & SNELLING

DATA ENTRY. Norrell has the best pay, and complete benefits. Call Norrell Services 891-1080. No Fee To You.

● Help Wanted 144

CUSTODIANS NEEDED for 9 a.m. to 6 p.m. shift and 9 p.m. to 5:30 a.m. Please apply in person at Manchester YMCA, 30 Mechanic St.

DENTAL ASSISTANT

for oral surgery office, prior dental or surgical exp. pref. Full time w/some flexibility. call 624-8042.

DENTAL HYGIENISTS. Experienced Dental Assistants consider utilizing

MERRILL DENTAL AUXILIARIES

Established 1983, MDA is professional, reliable and offers competitive rates for temporary and permanent positions. Temping is tempting! Call Connie Dugan, RDH, 472-3324. Fee paid.

DENTAL HYGIENIST

Full time.
Dr. James P. Szivik, 668-5307

● Help Wanted 144

DESIGN DRAFTSPERSON Experienced in tool & machine manufacturing. Will be responsible for assembly detail & layout drawings. Located 5 miles from Concord. Call 783-9665.

DESK CLERKS Full time. Must be able to work weekends. Flex. hrs. Apply in person, Howard Johnson Hotel, 298 Queen City Ave., Manchester.

DISHROOM POSITIONS available at St. Anselm College. Full time, 5 day week, 10-7, excel. salary, great benefits for individuals with food service experience. Apply to: Personnel Office, 3rd floor, Alumni Hall, 641-7020.

● Help Wanted 144

DID THIS AD catch your eye? Why not put a star in your ad to catch attention? Call our Classified Dept. today, 649-1019.

EDITORIAL ASSISTANT Real estate publication has full time opening for person with strong legal secretarial, real estate, title or research background. Computer experience & 40 wpm typing speed required. Small non-smoking office. Call Denise at 649-3827.

Data Processing Clerk

Part-time position for the United Way of Greater Manchester. Responsibilities include entering receivables and maintaining computer files. Bookkeeping background helpful.

Send resume to:

United Way of Greater Manchester

20 Merrimack Street
Manchester, NH 03101

EOE

MUNICIPAL PLUMBING/
MECHANICAL INSPECTOR
Portsmouth, N.H.

The City of Portsmouth, N.H. is seeking to fill a challenging position in the Bureau of Inspection. The successful applicant must be a N.H. Master Plumber or a BOCA certified plumbing and mechanical inspector. A strong background in all aspects of the BOCA plumbing and mechanical codes is required.

Position responsibilities include plan review, issuing permits, assessing permit fees and field inspections of plumbing and mechanical installations. Salary range \$27,368 to \$30,174. Closing date Aug. 18, 1989 at 4:30 p.m. Application and complete job description may be obtained from:

Mr. William Scott
Personnel Director
1 Junktins Ave.
Portsmouth, N.H. 03801

EOE

IN-PROCESS QC
INSPECTOR

Immediate opening exists in our fast-paced manufacturing plant for a hard working, take-charge experienced in-process Electro-Mechanical Quality Control Inspector. Salary starting at \$18,000. Please submit resume to:

AD #638
Union Leader
P.O. Box 780
Manchester, NH 03105-0780

PSYCHOLOGIST

Master's level Psychologist, Associate School Psychologist and Psychological Assistant certification preferred. Diverse population to include outpatient therapy and diagnostic testing. Competitive salary, generous vacation policy and excellent flexible benefits plan. Please send resume to:



PERSONNEL DEPARTMENT
EASTER SEAL SOCIETY OF NH, INC.
555 Auburn St.
Manchester, N.H. 03103
EOE/MF
Rehabilitation... where people come first
A CARE Accredited Agency

DIRECTOR OF PARKS
AND RECREATION
TOWN OF PLAISTOW, NH

The Town of Plaistow, N.H. seeks qualified applicants for the position of Director of Parks and Recreation. Under the direction of the Town Manager and in conjunction with the Recreation Commission, the Director's responsibilities include: development and implementation of recreational programs for all age groups; preparation and monitoring of departmental budget; supervision and training of staff; overseeing the maintenance of parks and recreational facilities; and, serving as the principal advocate for public recreation.

Minimum qualifications for this position include experience in public recreation (supervisory experience strongly preferred) and a college degree in recreation or a closely related field. Extensive experience in public recreation may be substituted for the college degree.

For consideration, resumes must be received by August 31, 1989 at the Town Manager's Office, Town Hall, 145 Main St., Plaistow, N.H. 03865.

EOE

FINANCIAL PRODUCT
SALES

One of America's largest & strongest financial institutions is adding representatives to specialize in business & personal planning. Individuals selected will receive a formal 3-year training program administered by a professional management team, a complete planning portfolio, a full time salary, and a generous commission structure.

The New Hampshire Insurance Group, a member of the AIG family of companies, is seeking to fill the following position:

TRAINER

LAKE SHORE HOSPITAL, an Acute-Care Private Psychiatric Hospital, located in Manchester, currently has the following opportunity:

MEDICAL RECORDS TRANSCRIPTIONIST/
MEDICAL SECRETARY

Successful candidate will transcribe medical records reports & referral correspondence. Other duties include: Monthly reports, record analysis, release of information & support to Dir. of Medical Records. Candidate will have 1 year's experience as a medical transcriptionist, psychiatric terminology preferable.

Excellent Salary & Benefits.

Department of Human Resources
Margo Compagna

Lake Shore Hospital

A Community Care Systems Hospital
200 Zachary Rd., Manchester, N.H. 03103

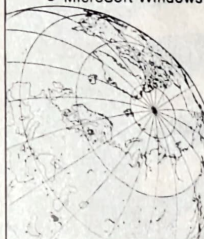
645-6700, Ext. 213

Equal Opportunity Employer

SOFTWARE DEVELOPERS
for MAINE MAPMAKER

DeLorme Mapping Systems, of Freeport, Maine, is looking for software developers. Applicants should have a B.S. in mathematics, computer science, or a natural science, a knowledge of C, with experience in the following areas:

- UNIX
- Databases
- MicroSoft Windows
- X-Windows/DEC Windows
- GIS
- Remote Sensing
- Object Oriented Programming



DeLorme Mapping Systems is a recognized leader in computer mapping technology.

EOE, AAE, U.S. citizenship required.
Send resumes & salary history with 3 references to Ms. Salla.

DeLORME
Mapping Systems
P.O. Box 298
Freeport, Maine 04032

LAW ENFORCEMENT TRAINING POSITIONS
Director of Training (Curriculum Developer)

Develops performance objectives, lesson plans, visual aids and written exams, and evaluates instructors in police and corrections training programs.

Must have a Bachelor's Degree with major study in police, corrections, education or a related field, and 5 years experience in staff development or education, with one year in a supervisory capacity. A master's degree in one of the above areas may be substituted for 3 years' experience. Prior police or corrections experience desirable. Group I retirement positions. Salary range \$27,102-32,323.

Law Enforcement Training Specialist

Conducts, instructs and coordinates law enforcement training programs at the police and corrections academies.

Must have a Bachelor's Degree with a major study in police administration, criminal justice, police science or a related field, plus 5 years of law enforcement experience, at least 2 of which were at a supervisory management level and experience in developing, coordinating and instructing law enforcement training programs, or equivalent. Must be certified or certified as a full-time police officer. Physical examination, physical agility test, psychological examination and background check required. Salary range \$28,308-33,779. With 10 years of prior Group II experience, applicant may remain in Group II retirement system.

A UNIT OF THE DEPARTMENT OF POSTSECONDARY
VOCATIONAL-TECHNICAL EDUCATION

Resumes must be received prior to Aug. 7 by:

Earl M. Sweeney, Director
NH Police Standards and Training Council
17 Fan Road
Concord, NH 03301

MACHINE TOOL
INSTRUCTOR

Immediate opening. Applicants must have: NH machine tool teaching certification or minimum of 2 years college degree and 2 years machine tool work experience or 4 years work experience in machine tool trades.

Contact Arthur H. Ellum
Vocational Director

BERLIN HIGH SCHOOL
550 Willard St., Berlin, NH 03570
or call 603-752-4447

SOCIAL
WORKER

Dynamic social service and adoption agency seeking to employ Social Worker in Pregnancy Counseling Adoption Program. Full time MSW preferred and good therapeutic skills are a necessity. Pregnancy Counselor would be working with pregnant adolescents and young adults in crisis intervention, decision making and adoptive planning. Competitive salaries, excellent fringe benefits. Equal opportunity employer. Position available late August or early September. Send resume to:

Judith Barnes, ACSW

32 Hanover St., Manchester, NH 03105

No telephone inquiries please

GALS/GUYS

Now our customers come to us in the comfort of our spacious information booths. As a result, we are swamped, we need help. Our Representatives are among the highest paid in the World. Just 2 sales per week pay you \$660 **GROSS COMMISSIONS**. If you give us 20 hrs per week, we will give you the flexible hours of your choice. Mornings, afternoons, evenings, weekends. We'll fully train & constantly work with you. Full time home field sales still available if you prefer.

For Local Interview Phone

1-800-447-5747

Ask for Jeff Jacobs

ENCYCLOPAEDIA BRITANNICA

GRAPHIC ARTS

GRAPHIC ARTS TECH REP.

Major N.E. Distributor of Graphic Arts products expanding in N.H. seeking qualified Tech Rep. to service our line of quality printing presses, cameras, cutters, folders, etc. Income based on experience

CALL RANDY

603-497-4025

AUTO SALESPERSON

Sell The Best ...
With The Best
OLDS — VOLVO

New & Used
Excellent Wages &
Fringe Benefits

Apply to Steve Dazet
MERRIMACK STREET
GARAGE

At Our Annex
Cor. Valley & Union Sts. **Manchester**

COSMETICS CAREER

Counter Manager
Opportunity

Professional needed to manage and guide the Cosmetics sales operation within an excellent department or specialty store. Leadership—as well as sales skills—a must. A superb business opportunity, with career advancement commensurate with performance.

Position available at:

FILENS

Manchester Store

Interested candidates please call for appointment:

(603) 669-3800, ext. 2206

Monday & Tuesday, 10AM - 6PM

Interviews will be conducted

Wednesday, August 9th

Equal Opportunity Employer M/F

CLINIQUE

Representatives to specialize in business & personal planning. Individuals selected will receive a formal 3-year training program administered by a professional management team, a complete planning portfolio, a fringe benefit package including group life, health, dental & disability coupled with an attractive retirement plan. Selected individuals can expect an income of \$35,000 to \$50,000 during training & unlimited thereafter.

Applicants should have a background in business or sales & be a high achiever, possess excellent communication skills, and the intelligence to learn & apply complex ideas & concepts dealing with taxes, investments, real estate & insurance.

Submit confidential, personal resume to:
Personnel Director
P.O. Box 5389
Manchester, N.H. 03108
EOE M/F/H/V

JOB HUNTING

AND CAREER CHANGING PROFESSIONALS,
EXECUTIVES, (AND THOSE WHO ASPIRE TO BE).

ADVANCE YOUR CAREER WITH OUR PROVEN SEARCH METHODS AND INDIVIDUALLY TAILORED MARKETING PROGRAMS. WE OFFER ON-LINE NATIONWIDE EMPLOYER RESEARCH INFORMATION, RESUME SERVICE, FULL ANCILLARY AND SECRETARIAL SUPPORT.

SERVING NEW ENGLAND

CALL (603) 432-0212, OR WRITE

MORGAN FLETCHER ASSOCIATES, INC.
12 Parminter Road, Building A-2, Box B-5
Londonderry, NH 03053

THE CAREER ADVANCEMENT ADVANTAGE
Individual and Corporate Outplacement

3rd Shift INJECTION MOLDING OPERATOR

We are a small plastics molding plant, located in Raymond, N.H., and we are currently searching for a mature, responsible individual to become part of the "Night stalker" team. Position entails the following:

- Operating an 800 ton injection molding machine
- Learning about plastics & processing for your own advancement

REQUIREMENTS:

- High school diploma
- History of extended employment
- References
- Willing to work overtime

WE OFFER: Fully paid health benefits, bonus program (up to 12% annual wage), and competitive pay. Educational assistance is offered & encouraged.

DIRECTIONS: Rte. 101 to exit 5, back under highway & take 1st left.

REHRIG PACIFIC CO.
Raymond Industrial Park
Raymond, N.H. 03077
EOE

TRAINER

Our Field Support Center is seeking a responsible person to develop and implement a Rating Training program for the field locations. This position requires 50% travel.

Candidates should possess non-simplified and simplified manual rating experience, have proven training skills and knowledge of personal computers. The ability to travel and work successfully in a fast-paced environment are essential.

If you are interested, please contact or send your resume to:

Alfina D. Ferrari
Senior Recruiter
AIG New Hampshire Insurance Group
1750 Elm Street
Manchester, NH 03107
603-645-7079

EQUAL OPPORTUNITY EMPLOYER



THE NEW HAMPSHIRE
YOUR CONNECTION TO THE WORLD

A Member Company of
American International Group

Insurance Industry Professionals

**We've Got
Your Number
And It's
1 800-445-0080**

TELL US:

- What you want
- Where you want it

**WE'LL TELL YOU
HOW TO HAVE IT ALL.**

CALL: 1-800-445-0080
or (617) 848-1366,
M-F, 9 AM-5 PM

A Comprehensive, CUSTOM-TAILORED Print-out of Premier Growth Positions will be Mailed or FAXED to you.

Ask about these IMMEDIATE OPENINGS in N.E.:

**Commercial Lines
Producer**

**Manager of Finance
and Operations**

**District Sales
Manager**

**Workers' Compensation
Claims Supervisor**

**Commercial Package
Rater**

**Underwriting Manager-
Slog Loss**



THE DIRECTORY™
1398 Washington St.
Boston, MA
Employment Specialists

Endorsed by the Independent Insurance Agents of Massachusetts (IIAM)

17 Fan Road
Concord, NH 03301

INSURANCE PROFESSIONALS Property and Casualty

Enhance your career by joining ISI as an insurance software professional! ISI Systems, Inc., a leading developer of advanced software systems for the Property and Casualty Insurance Industry, has a number of exciting career opportunities for insurance professionals who wish to enter the high tech field. Some positions will initially be filled in Bedford, with subsequent transfer to Andover.

- Insurance Analysts (all levels)
- Product Specialists (Auto)
- Quality Control Analysts (Auto)
- Client Support Representatives (all levels)
- Insurance Systems Designers (Senior)

Experience in underwriting, customer service, or rating is required, as are superb communication skills. Knowledge of Mass. Auto, Commercial Auto, or Assigned Risk a plus.

In addition to working on challenging projects in an exciting environment, ISI offers fully competitive salaries and outstanding benefits including a 401K Plan, Stock Purchase Plan, flex time, tuition reimbursement and medical and dental insurance. For immediate consideration, please forward your resume to the Human Resources Department, ISI Systems, Inc., Oak Park VII, Middlesex Turnpike, Bedford, MA 01730 or call Nancy Glass at (617) 275-7550 or 275-5900 for further information. Equal Opportunity Employer

See us at the CTC Career Fair, August 7 & 8 at the Guest Quarters Suite in Waltham.



ISI Systems, Inc.
Look into tomorrow at ISI.
Andover, MA

Good Ads Sell.

Sell more appliances.
Sell more autos.
Sell more merchandise.

You'll sell more when you advertise your item with a well-written ad found in classified.

Classified

The Union Leader **NH SUNDAY NEWS**
DIAL 666-1010



people read
classified

SO BIG!

Automotive

3rd CLASS ENGINEER

Immediate opening for 3rd class engineer with Mass. license. Steam Turbine experience preferred but will train. 3 to 11 shift. \$12.05 hr. Excellent fringe benefits. Apply in person.

JAMES RIVER-PEPPERELL, INC.

Main St., Pepperell, MA

508-433-6951

an equal opportunity employer

PRODUCTION CONTROL PLANNER

Leading N.H. electrical manufacturer has immediate opening for a Production Planner w/1-3 years experience. Candidate will be responsible for initiating shop orders and schedules, following up and controlling work flow from material receipt to final assembly. Complete benefit package. \$11.43 IN MID-TEENS. If you are interested in this challenging career, please forward resume to:

Judy Roby
ANCHOR ELECTRIC
P.O. Box 959
Manchester, NH 03105

Take Your
Career In A
New Direction...

FORWARD!

AREA SALES MANAGERS

Earn up to \$28,600

When you join the management team of Cumberland Farms, you're not only moving your own career potential in a swift and positive direction, you're entering one of the most progressive and dynamic industries of the 1990's and beyond. And the only direction a choice like that will lead you is up.

Recognized as one of the leading convenience and petroleum retailers in the industry, we offer our area sales managers the freedom and flexibility to be their own boss, as well as the challenges of overseeing day to day operations of our stores. In addition, we offer an excellent company-paid training program, competitive salaries and one of the best benefit packages in the industry including:

- Health, Dental, Disability and Life Insurance
- Incentive Program
- Tuition Assistance
- Paid Vacations (2 Weeks, 1 Year)
- Paid Holidays
- Profit Sharing Retirement Program
- Company Car

For more information or an immediate interview, please forward resume or call Mr. David Almeida, Regional Human Resources Manager at:

1-800-444-JOBS - 24 HOURS

Or forward resume to: Mr. David Almeida, 6 Brussels Dr., Nashua, NH 03063. Also hiring for the Plaistow store!

For other full and part time opportunities, contact your local Cumberland Farms Store.

An equal opportunity employer M/F/H/V

PESTICIDE DISPOSAL PROJECT

Part-time temporary position with N.H. Dept. Ag., Div. of Pesticide Control as Environmentalist II, developing and administering pesticide disposal project. Bachelors degree in an environmental or biological science with 3 years exp. in related field, or equiv. comb. of educ. and exp. Must have ability to develop and conduct programs and work well with people. Obtain ops. from & return to Div. of Pesticide Control, Caller Box 2042, Concord, N.H. 03301. For further info. on position contact Murray McKay, tel. 271-3550.

— AN EQUAL OPPORTUNITY EMPLOYER —

SWITCHBOARD OPERATOR

Individual with excellent communications skills needed to fill this PART TIME position. Experience a plus but we will train the right person. Hours: 12:45 to 5:00 p.m. Monday thru Friday. Limited benefits package available. Contact:

Human Resources
United Savings Bank

625-2600

156 Hanover St.
Manchester, N.H. 03101
M.F./H/V



CABINET MAKERS

Experienced Cabinet Makers
for custom shop.

Excellent benefits.

Bingay & Son Corp.

15 Progress Ave.
Nashua, NH
(603) 889-4213

ACCOUNTANT

Must be people oriented with a 4-year degree in accounting and 4-5 years of working experience with trial balance, general ledger, cash reconciliation, budgets, forecasting, and analysis. Knowledge of IBM PC's and Lotus required. You will head our Accounting Department. Pleasant working conditions with a non-smoking environment in a mail-order firm with 40 employees in Southern New Hampshire. Starting salary \$25-30K. Please send letter and resume to:

Ed Hall, Kenmore Company
West Street, Milford, NH 03055

REHABILITATION SPECIALISTS & RN's

Central & Southern, NH

Rapidly growing private rehabilitation consulting firm currently seeks individuals with vocational or nursing backgrounds to provide rehabilitation services (including medical care coordination) to industrial injured workers. Qualified applicants should possess either a 4 year degree in a related field & have job placement experience or be a licensed RN. CRA provides excellent on-going training & substantial fringe benefits including 401K. Call or send resume to:

Help Wanted 144

DIESEL MECHANIC - CLASS 1
\$14 per hour. Full union benefits. Cummins exp. a plus. Valerie Trans., Concord. 1-800-888-1000

DP ANALYST/ PROG 33K

You will design, develop, program, test & implement major & minor programs utilizing utility software & interacting w/users. You will need a degree & 3-5 yrs. exp. in COBOL in an OS/MVS environment. Excellent environment & benefits. Please send resume & sal. history to:

Woodbury Personnel

PO Box 1483, Concord, NH 03302

DUMP TRAILER DRIVERS. Experienced. Must provide driving record. Also, exp of interior demolition supervisor. Call 625-5674.

DUNKIN' DONUTS IN HOOKSETT: is now taking applications for morning help. Monday-Friday. Must be available for this fall. Please apply in person.

SCHOOL BUS DRIVERS WANTED



PART TIME WILL TRAIN CALL

623-8801

\$\$\$\$\$\$

What's YOUR SPECIALTY?

Receivables
Payables
Payroll
Billing
Taxes

Whatever YOUR area of expertise, there's a GREAT, HIGH-PAYING temporary assignment waiting for YOU!

LOTUS 1-2-3
Experience a plus
Call or Visit Today!

MANCHESTER 625-1181
50 Bridge St.
NASHUA 625-5555

Help Wanted 144

• DRILLERS

• LICENSED BLASTERS

At least 5 years experience

Apply in person only
ATOM CONTRACTING
SOUTH WILLOW STREET
(Beyond Yard Restaurant)
Manchester, NH

EARN CASH telephoning local civic group. No experience required. Several part time openings. Flexible hours. 622-0333

\$ EARN EXTRA MONEY

WEEKEND WORK

Work weekends doing promotional work in a local dept. store. If you're aggressive, outgoing and have a friendly attitude... here's the job for you! Call today!

668-3334

OLSTEN SERVICES

170 South River Road
Bedford, NH 03102

EDUCATIONAL COORDINATOR

EFYA, a leader in quality programs for Youth-at-Risk seeks an appropriately certified Special Education Coordinator to administer the IEP process and the supervision of instruction and related services to Spec. Ed. students. Position available at our year-round wilderness camp in Colebrook, NH. Applicants should have current Spec. Ed. certification with experience in E.H. or L.O.

Competitive salary and benefits package. Call Debi Oroszki NOW for interview schedule information at 1/800-554-4357 or send resume to:

ECKERD FAMILY YOUTH ALTERNATIVES, INC.

P.O. Box 7450
Clearwater, FL 34618
Equal Opportunity Employer M/F

New Hampshire Best

Auto Market in the U.S. With an average of over \$5400 in annual

AU

IT HAS ITS OWN SUNDAY SECTION

Classified

The Union Leader



NEW HAMPSHIRE'S
DAILY NEWSPAPER



SUNDAY NEWS

P.O. BOX 780, MANCHESTER, N.H. 03105-0780
DIAL 669-1010
IN THE N.H. AREA DIAL TOLL FREE 1-800-562-8218

either a 4 year degree in a related field & have job placement experience or be a licensed RN. CRA provides excellent on-going training & substantial fringe benefits including 401K. Call or send resume to:



CRA, INC.
15A Riverway Place
Bedford, NH 03102
603-623-7795

A career without challenge is like a world without color



We are developing a product that will reinvent the art of printing. You can either be a part of it, or read about it. We are **Spectra**, a world class developer, manufacturer and marketer of nonimpact printers and supplies. Our proprietary ink jet technologies provide high quality, full-color, hard copy capability for diverse applications. Our entrepreneurial environment offers you unlimited opportunity. Take advantage of our advantages. Join **Spectra** today and become an important contributor.

We have the following opportunities available which will be temporarily located in our Hanover facility, but will ultimately be based out of our Southern New Hampshire operation.

Purchasing Manager

Manage our Purchasing Department, Vendor Quality and Shipping/Receiving functions. Responsibilities include personnel, accurate record keeping, control and activities related to establishing a World Class working environment. You may also be responsible for setting up a vendor base in Tennessee and related travel. Must have strong negotiation, financial and leadership skills.

Staff Accountant

This hands-on position is responsible for all aspects of general ledger accounts, using PC based accounting systems. You must have a Bachelor's degree in Accounting or Business Administration and 2-5 years of related experience. Knowledge of Excel a plus.

Q/A Reliability Technician

Responsibilities include setting up and monitoring units under test (UUT), maintaining logs, helping fabricate test fixtures and troubleshooting UUTs to the electrical and mechanical levels. We require an ASEE/ASET or equivalent and 3-5 years experience troubleshooting electro-mechanical equipment. Courses in statistics and computers helpful.

Experimental Technician

Permanent at Hanover Facility

Perform experiments to develop and maintain processes associated with printhead manufacture, including contamination, identification and reduction. You will maintain cleanroom standards, perform ink chemistry and physics experiments, and use the full range of analytical instruments. Requires 3-5 years in process development/contamination control with cleanroom and light microscopy experience a plus. Formal coursework is required in chemistry, physics and engineering with a Bachelor's degree desirable.

Spectra offers competitive salaries, excellent benefits, and an active stock option plan. Interested candidates, please send resume to: Human Resources, Spectra, Inc., P.O. Box 68C, Hanover, New Hampshire 03755. Spectra is an equal opportunity employer.

SPECTRA
Creativity is our most
important resource

Call or Visit Today!

MANCHESTER 623-1181
50 Bridge St.
NASHUA 883-6820
60 Main St.
(Old Telegraph Bldg.)

**Office
Specialists**
Placing YOU 1st for 25 years!

average of
over \$5400
in annual
auto sales
per
household
Source: MSI, 1988

JUNIOR ACCOUNTANT Position Opening — City of Dover

The City of Dover's Finance Department has an opening for its Junior Accountant's Position. The position is part of the Accounting Division of the Finance Department and reports to the Senior Accountant. The person should have a minimum of an Associates Degree in Accounting and one year of Municipal accounting experience or an equivalent combination of education and experience. Responsibilities include: reconciliation of various bank statements, trust fund accounting, preparation of accounting entries and financial statements. Computer knowledge a plus. Salary range \$17,563 to \$19,783, based on a 35 hour week. Position is covered by newly formed association currently in negotiations.

Send resume by August 11th to:
Finance Director — Municipal Building
288 Central Avenue, Dover, NH 03820
The City of Dover is an Equal Opportunity Employer.

CITY OF DOVER, N.H. SOCIAL WORKER

The City of Dover, NH, is seeking applicants for the position of full-time Social Worker in the Welfare Department. The successful applicant must be a graduate of an accredited 4 year college with a major in the social services. Prior experience in social welfare work is desired as employee is expected to have a thorough working knowledge of city, state and federal laws dealing with welfare. Applicants must also have a knowledge of resources available for those in need AND must be able to interface effectively with clients and both private as well as public agencies involved with the needy. Applications may be obtained from the City Manager's Office, 288 Central Ave., Dover, N.H. 03820. Resumes must accompany all applications. Deadline for applications is the end of business day on August 25, 1989. The city of Dover is an AA/EOE.

Chaucer Group

603-783-9505 — FAX 603-783-9229
55 Morrill Rd., Canterbury, NH 03224

MANUFACTURING/ENGINEERING

QUALITY ASSURANCE MANAGER — High Tech Electronics, Modern QC Concepts, Eng. degree & SPC a plus. to 70K
PRODUCTION CONTROL MANAGER — Sfr. Systems & MRP/II exp. BS Degree & APICS Cert. a plus. to 60K
MATERIALS MANAGER — Sev. NH positions. High Growth Potential. to 60K
QUALITY SUPERVISOR & ENGINEERS — Sev. NH Positions. Industries: Medical, Military, Plastics, Aerospace, Automotive, Machine Shop & Printed Circuit Board. to 50K
CHEMISTS/CHEMICAL ENGINEERS — Sev. NH Positions. PCB, Polymer. to 45K
PURCHASING MANAGER — High Volume, Metal-Cutting exp. a plus. to 40K
PROCESS ENGINEERS — PCB exp. Sev. NH Positions w/ High Growth Potential. to 50K
PRODUCTION SUPERVISORS — Injection Molding exp. w/Plastics or Rubber. to 35K
ENGINEERING TEST TECHNICIANS — Discreet, Digital or Memory exp. in a Mfg. Environment, Assoc. Degree. Maine company. to 27K

SALES & MARKETING

INDUSTRIAL MARKETING — State & Local Gov't. Mgrs. & Consultants exp. to Include Selling plus Networking. to 50K
LAN MANAGERS — Sev. Positions. Mktg. Sales, & In-House Mgrs. LAN exp. & Application a must. to 55K
INDUSTRIAL MARKETING — Hospitable Information Sys. Marketing & Application of Procedures. BS & MBA, a plus. 5 yrs. exp. to 50K
TELEMARKETING — Strong Closing, Quality Leads, Protected Territory. Education Software. 2-3 yrs. Tele-marketing/Cust. Svc. exp. Non-Tech Env. a plus. Pkg. to 35K
Partial Listing of Opening • Call or Send Resumes • All Fees Are Co. Paid

Help Wanted 144

EARN \$7/HR & UP delivering pizza's. Must have own vehicle w/insurance & good driving record. Part time only. Apply within: **LUNA'S PIZZA, 479 So. Main St.**

EARLY CHILDHOOD LEAD TEACHER. Full time. Childcare Program for children ages 2 and up. Responsibilities include planning and implementing developmentally appropriate curriculum, daily supervision and behavior management and support for working and student parents. Begin late August. Competitive salary and benefits. Send resume to: Greater Nashua Childcare Ctrs., 2 Shattuck St., Nashua, NH 03060. Attn: Karen, "EOE"

ELECTRICAL JOURNEYMAN Immediate opening for residential & commercial work. Manchester area. 622-3385

ENGINEER MECHANICAL

Fantastic copy! If you have design exp. with pumps or gear boxes. Small department, high visibility, excellent benefits. While other companies are slowing, this one is growing! Northwestern Mass. location. Call Mike Adress, CPC at 413-789-4400 or send resume to: Professional Search, Inc., 430 Main St., Suite 103, Asaquam, Mass. 01001. Fee paid.

ENGINEERS APPLICATIONS

We are searching for a variety of Applications Engineers in the \$30K to \$40K range. Your background should include a BSME or ASME and field exp. w/customers. All positions are in NH. Please send resume & sal. history to:

Woodbury Personnel
603-228-1175
PO Box 1483, Concord, NH 03302

ENGINEERS

Fee paid

Now is the time to advance your career with these industry leaders!

FIELD SUPPORT... \$37,000
BS with experience in program-mable controllers.

SOFTWARE... \$70,800
Out-of-office languages & Firmware & modular design.

HARDWARE SOFTWARE... \$48,000
BS plus experience with Intel & Motorola processor.

TEST... \$47,500
BS plus experience with micro-processor diagnostics.

Call David Voymas
(603) 641-2700

Snelling Snelling
PERSONNEL SERVICES

Help Wanted 144

ELECTRICIAN: Apprentice wanted for commercial/residential work. Theriault Electric, Inc., 485-4085

TEXTILE

Must have degree in textile science and 2 or more years experience in non-woven/woven design/manufacturing. Excellent benefits. Salary to \$35,000. Company paid fee. Call or send resume to Dick at:

SNELLING & SNELLING
97 Main Street
W. Lebanon, NH 03784
603-298-5524

ENVIRONMENTALISTS

We are seeking brave and gentle human beings, who are interested in protecting the environment.

Opportunity to earn \$350 - /wk. Mon-Fri. 1:30-10:00 PM

Organize, Educate & Fundraise
On Environmental Issues

Bring us your energy & enthusiasm
We provide the training you need.

Call 627-4923
League of Environmental Voters
115 Elm St. Manchester NH 03101

EXECUTIVE-PROFESIONAL SEARCH CONSULTANT

A small, highly professional search & placement firm is interested in seeking an experienced employment recruiter or search consultant due to rapid growth of firm. Position requires a college degree plus at least 2 years of search, placement or recruiting experience. HR background also helpful. Salary/draw plus generous commission/bonus arrangement. Send resume or call Snowden Associates, The Hill, Portsmouth, NH 03801. (603) 431-1533.

EXECUTIVE SECRETARY/ ADMINISTRATIVE ASSISTANT

Concord law firm, seeks exp. person to perform varied sec. duties & data entry. Word processing exp. & LOTUS 1-2-3 background a must. Excel. benefits pkg. Please send resume to: Ad # 641, Union Leader Corp., Manchester, NH, 03105.

EXECUTIVE SECRETARY

Busy Concord law firm seeks Secretary w/5+ years experience to perform varied secretarial duties. Word processing background required. Local experience helpful, but not necessary. Please send resume to: Ad #649, Union Leader, P.O. Box 780, Manchester, NH 03105-0780

EXP. COOK WANTED.
Call John after 2 PM.
627-5689

Help Wanted 144

EXECUTIVE SECRETARY to coordinate administrative office and work directly for Executive Director of multi-million dollar social service agency; also supervise Switchboard/Receptionist position. Excellent word processing skills (Decimate II) preferred. Transcription required. 35 hr week, very congenial office atmosphere. Excellent benefit package includes health, dental, vision, vacation and sick leave. Office located in Grasmere section of Goffstown, convenient to Manchester and major highways. Send resume and salary requirements to: Southern NH Services Inc., P.O. Box 5040, Manchester, NH 03108. For more information call 668-8010

Apply by Sept 1, 1989
Personnel Department
CITY OF MANCHESTER
27 MARKET ST.
MANCHESTER, NH 03101
AN AA/EEO EMPLOYER

EXP'D TREE WORKER WANTED. Yr. round, Tamarack Tree Service, 382-4981

EXPERIENCED PIZZA MAKER Also assistant manager wanted. Full & part time positions. Wages commensurate with experience. Call Pizza Ma, 472-8878.

EXPERIENCED UPHOLSTERER. Wanted for time position. Must be knowledgeable & reliable, pay scale based on experience. Call Pembroke Upholstering Co., Inc., 485-3591.

EXP. SURVEY PARTY CHIEF needed for Concord N.H. Firm. Minimum 5 yrs. exper. req'd. Salary commensurate w/exp. Please send resume to P.O. Box 89, Canterbury, NH 03224-0089

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR CITY OF MANCHESTER

Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

SALES ENGINEER

We are seeking a sharp technically oriented individual to service our engineering model and injection molding accounts. This is an entry level position.

• Must have excellent communication skills.
• Engineering degree preferred.

Please call or send resume to Jay Jacobs, Manager, Engineering Sales.

Santin Engineering, Inc.
69 Federal St.
Beverly, MA 01915
(508) 922-5937

AUTOMOTIVE MECHANIC

Must be highly skilled, experienced and have good references. Medical and dental plan available.

Help Wanted 144

FIREFIGHTERS
CITY OF MANCHESTER
Starting salary \$323.84 weekly plus liberal fringe benefits.

MINORITIES AND WOMEN ENCOURAGED TO APPLY

Must be at least 18 yrs. old, US citizen, HS grad plus excellent physical condition. Test series to be placed in late Sept. Call 624-6543 for application.

Apply by Sept 1, 1989
Personnel Department
CITY OF MANCHESTER
27 MARKET ST.
MANCHESTER, NH 03101
AN AA/EEO EMPLOYER

FITNESS INSTRUCTOR Full time position for associate or bachelor degree person in physical education or exercise science. Ideal for evening college student. Responsibilities include fitness testing, cholesterol screening, cardio vascular training, strength training. Salary \$7 to \$8 per hr plus excellent health & dental insurance & retirement plan. Resumes by 8/1/89 to John Benakis, Health Fitness Director, Greater Manchester Family YMCA, 30 Mechanic St., Manchester, NH 03101.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR
CITY OF MANCHESTER
Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR
CITY OF MANCHESTER
Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR
CITY OF MANCHESTER
Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR
CITY OF MANCHESTER
Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

FINANCIAL UNIT SUPERVISOR
CITY OF MANCHESTER
Salary \$439.97 - \$521.97 weekly plus liberal fringe benefits: 35 hrs. weekly, M-F. Performs supervisory, accounting and data processing work in support of business operations and activities at School Department. HS grad + at least 6 yrs. progressively responsible business, clerical, supervisory and data processing operations experience or equiv. training and exp. Experience with IBM Systems 36 or other compatible mainframes preferred.
Apply by Aug. 16, 1989 at Personnel Dept., 27 Market St., Manchester, NH 03101, 603-424-6543. An AA/EEO Employer.

FOOD INSPECTORS
USDA's Food Safety & Inspection Service has immediate employment opportunities for Food Inspectors throughout the Boston metropolitan area. Career advancement opportunities exist for the quality performer. This position requires 3 years experience (since 16th birthday) which provide knowledge of livestock, poultry, meat products, etc. or experience credited by substitution of education. To obtain more information or to reserve a space to take the required test, call 617-565-6570 by Aug. 11, 1989 or write USDA, FSIS, POB, Attn: Julie Anderson, Butler Square West, 4th floor, 100 N. 4th St., Minneapolis, MN 55403. U.S. Citizenship is required.

An equal opportunity employer.
FRONT DESK CLERKS, & housekeepers, needed at Bedford Village Inn. Full and part time positions requiring flexible hours, some weekends. 472-2001

Help Wanted 144

FINANCIAL SERVICES MGR
Prattmore company seeking person with insurance agency experience in marketing and selling life, health, disability & pension plans. Excellent salary/benefits.

Dunhill
814 Elm St.
Manchester, NH 03101
645-6330
All fees company paid.

GRANT WRITER
New Hampshire College is seeking full or part time individual who has experience and success in preparing proposals for external funding.

Proposals/applications will be developed for private foundations, for state and federal agencies, and corporate support.

Send resume including confirmation of grant writing accomplishments to:
Dr. Richard Gustafson, New Hampshire College, 2500 N. River Rd., Manchester, NH 03104. 604-662-6622

GUIDANCE COUNSELOR
High School Guidance Counselor with skills in personal and academic counseling. Must be able to balance students' personal and academic needs within the school community. Experience preferred. Must be certifiable in New Hampshire.

GUIDANCE DEPARTMENT HEAD- LEADERSHIP POSITION
Organizes and provides leadership for the guidance department and the school community. Twenty additional days per year. May be linked to above guidance position.

Send resume to:
Principal
Fall Mountain Regional H.S.
RR 1, Box 89
Aistead, New Hampshire 03602
EOE

CASHIERS (F/T/P)
•Paint
•Plumbing
•Lumber
•Hardware
•Electrical
•Building Materials
•Garden/Nursery
•Kitchen Gadgets
(layout & design)

LOADERS (F/T/P)

SERVICE DESK (F/T)

WAREHOUSE RECEIVING (F/T)

Apply in person daily from 8:00 a.m. to 5:00 p.m. at:

BUILDERS SQUARE
420 Amherst St., 101A
Nashua, NH 03063
An Equal Opportunity Employer

BUILDING MAINTENANCE
Need experienced self starter with skills in light carpentry, plumbing, electrical; to provide maintenance for 120 unit apartment complex in Leominster, MA.

Good pay and benefits include apartment. Also, health, dental and life insurances.

Send resume to:
HILLTOP GARDEN APARTMENTS
47 Princeton St.
Leominster, MA 01453

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

Help Wanted 144

GREAT OPPORTUNITY. 44 unit apartment complex is looking for a conscientious couple to be On-Site Managers. Free apartment, free electricity, free telephone. Commission on rentals. Opportunity to earn more. Must be available daily. Send resume & references to: Heritage Associates, P.O. Box 218, Manchester, NH 03105.

HAIRDRESSERS. Booth rental available, starting August 7. Contact Rick at 487-8325.

HAIR STYLIST MANAGER needed for busy salon. Good guaranteed hourly wage or commission, bonuses and incentives. Opportunity for growth. Health and vacation benefits. Call 623-4757

HAIR STYLIST wanted, with or without following, full or part time. Days or evenings. 666-4266

IMMEDIATE OPENINGS!

SALESPERSONS (F/T/P)

•Paint
•Plumbing
•Lumber
•Hardware
•Electrical
•Building Materials
•Garden/Nursery
•Kitchen Gadgets
(layout & design)

CASHIERS (F/T/P)

LOADERS (F/T/P)

SERVICE DESK (F/T)

WAREHOUSE RECEIVING (F/T)

Apply in person daily from 8:00 a.m. to 5:00 p.m. at:

BUILDERS SQUARE
420 Amherst St., 101A
Nashua, NH 03063
An Equal Opportunity Employer

BUILDING MAINTENANCE
Need experienced self starter with skills in light carpentry, plumbing, electrical; to provide maintenance for 120 unit apartment complex in Leominster, MA.

Good pay and benefits include apartment. Also, health, dental and life insurances.

Send resume to:
HILLTOP GARDEN APARTMENTS
47 Princeton St.
Leominster, MA 01453

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

CONTINUING CARE COUNSELOR
Spofford Hall, a private 143-bed chemical dependency treatment facility, nationally known for its successful treatment programs, is currently seeking a Continuing Care Counselor. This full-time position coordinates and provides continuing care services for patients following their discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial

Help Wanted 144

HAIR STYLIST & SUPERVISORS needed for new, contemporary salon. Guaranteed income plus commission. Great benefits. Call 995-1566.

HOUSEKEEPER part time in Bed & Breakfast. Cleaning, ironing, cooking, etc. \$7/hr. Call Shirley 880-8830

HOUSEKEEPERS
The Sheraton Tara Wayfarer Inn is looking for full time Housekeepers to start August 7.
Weekdays - 8:00-4:00 and Weekends - 9 to 4. Must be available to work weekends.
Excellent benefits package includes: medical, dental, life, and much more.
Apply at the Personnel Office
Rte. 3 Interchange, Bedford, NH. or call 603-422-3766
"EOE"

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654-6580.

INSTRUCTOR Full time, needed, weekends, to provide training to adults with developmental disabilities in the Wilton area. Experience preferred. \$4.73 hr w/excellent benefit package. Must have valid driver's license & be at least 18 years of age. Contact Tim at 654

We are presently seeking a Technical Support Specialist with 2 years computer or electrical degree. Responsibilities will include new product testing, extensive PC and mainframe work, customer/tech. support, ship/receiving, start salary \$18,500/yr. Will train. Mail resume or call Tammy.

DALLASTONE
647-8168

ENVIRONMENTALIST III

\$24,336.00 - \$28,801.50

The successful candidate for this position will review environmental reports, conduct site inspections and determine the extent of remediation necessary at leaking **UNDERGROUND STORAGE TANK** sites. Qualifications include a BS in the environmental/biological sciences and 5 years related experience. Please submit application by August 15 to:

John Roller
Human Resources Manager
DEPT. ENVIRONMENTAL SERVICES
6 Hazen Dr., PO Box 95
Concord, NH 03301
eoe



NEW HAMPSHIRE HOUSING FINANCE AUTHORITY Program/Systems Analyst

Needed to conduct management studies of existing management procedures and systems and assist in developing and installing new systems. Minimum requirements include a Bachelor's Degree in Business/Public Administration, Accounting or Computer Science. A graduate degree is desirable but not required. Applicant must possess strong written and oral communication skills and strong analytic skills/experience. Excellent compensation and benefit package. Send resume and salary requirements by August 25, 1989 to:

Dean J. Christon
New Hampshire Housing Finance Authority
PO Box 5087, Manchester, NH 03108
An Equal Opportunity Employer

GENERAL MANAGER

SOUTHERN NEW HAMPSHIRE TISSUE MANUFACTURER SEEKS AN EXPERIENCED PERSON TO OVERSEE PROFITABLE PAPER MILL WITH DAILY PRODUCTION OF 9 TON.

PAY COMMENSURATE WITH EXPERIENCE, WILL PAY OVER MARKET FOR RIGHT PERSON. SEND RESUME TO:

GENERAL MANAGER
P.O. BOX 27
HINSDALE, N.H. 03451

Must be highly skilled, experienced and have good references. Medical and dental plan available.

John Danos Enterprises
DBA CORVETTES UNLTD
622-3939

TELEPHONE SALES SUPERVISOR

Part-time evening position available for our circulation department. Must have proven experience, dependability and ability to manage telephone crew.

Compensation: Hourly plus commission

For further information and interview please call

Derry News

437-7000
Jim Carey, Ext. 35



MATERIALS AND PURCHASING ADMINISTRATOR

Electric utility in the White Mountains region of central New Hampshire seeks a Materials and Purchasing Administrator. A degree in Business Administration or related discipline is desired. Individual with at least 10 years experience in purchasing and contract administration is preferred. Responsibilities include managing the activities of Purchasing Section, Fleet Acquisition and Warehouse, development of purchasing procedures, and evaluation and selection of vendors and reviewing of bids. Must have excellent verbal and written communication skills. The Cooperative offers excellent benefits, competitive salaries and opportunities for advancement. Please submit a resume along with references and salary history to:

Jacelyn Thompson, Personnel Administrator
New Hampshire Electric Cooperative, Inc.
RFD #4, Box 2100, Plymouth, NH 03264-9420
An Equal Opportunity Employer

Logcraft, Inc., located in Nashua, NH, develops and markets a leading line of hardware and software products designed to aid microcomputer functionality to DEC minicomputer systems.

Applications Engineer

We are looking for a sales-oriented individual to provide on-site support for our customers. This will include setting up MS-DOS environments, training users in popular PC software packages, and helping users to take advantage of Logcraft's DEC to MS-DOS integration. Entry-level position, involves a lot of travel "nationally." Knowledge of MS-DOS and PC software is required. Knowledge of VMS and networks a plus.

Send resume to the attention of
Jim Richmond.

LOGICRAFT
22 Cotton Rd., Nashua, NH 03063
No agencies, please.

patients following discharge and coordinate the implementation of the continuing care treatment plan prior to discharge. Qualifications include a Bachelors degree in related field or certification as an Alcoholism/Drug abuse counselor. If recovering, a substantial period of quality sobriety is recommended. Spofford Hall offers a competitive salary and an outstanding compensation and benefits package. Interested applicants please send resume to:

SPOFFORD HALL

P.O. Box 225 • Rte. 9 A • Spofford, N.H. 03462
An Equal opportunity Employer



B E & K Construction Co. is now taking applications for future jobs in Ticonderoga, NY for ALL crafts, to include:

Cement Finishers Rod Busters Millwrights

Candidates must have heavy industrial experience (pulp & paper construction preferred). Call 1-800-243-3352, 8 AM - 5 PM.

B E & K
Construction Co.
Equal Opportunity
Employer M/F



Our
clothing
lasts forever
but our
workweek
doesn't.

WearGuard is known nationwide as the first name in uniforms and rugged casualwear. In fact, we're so confident about our clothing, we back everything we sell with an unconditional guarantee.

For you, this means a company you'll be proud to work for—and a product you'll believe in. And since you'll get a 40% employee discount, you'll personally benefit from WearGuard's quality clothing. Add that to benefits that include a workday that rarely goes past 9PM, paid sick days and vacation pay after 1 year for part-timers and you've got a management position that's hard to beat.

• Asst. Manager Manchester

Candidates interested in this position please contact Eric Johnson at (603) 627-9222 or send resume to WearGuard, 1111 S. Willow St., Manchester, NH 03103. An equal opportunity employer.

WearGuard
STORES



has immediate openings in the following area:

QC INSPECTOR

2-3 years experience with M.S. 454 and 883 prior work. Perform in-process inspection on microwave components and high magnification inspections on hybrid assemblies.

RF MICROWAVE ASSEMBLER

1 year experience RF circuitry — hand soldering and epoxying.

BONDER

2 years experience — Able to use ultra-sonic wedge bonder and familiar with reading schematics.

ENGINEERING ASSEMBLER

3-5 years experience — Knowledge of reading blueprints. Must be able to work with small tools and microscope. Bonding experience a plus; must have prior soldering experience.

Robinson Labs growth has created many career openings in an exciting fast growing company. Our benefit program is one of the best including:

- 10 Company Paid Holidays
- Tuition Reimbursement
- 2 Weeks Paid Vacation
- Profit Sharing
- Full Insurance
- Credit Union

& more
Please come in and fill out an application.
We are located at:

1 Tanguay Ave. Nashua, N.H.
(between Carpet Center and Tile City on 101A, exit 7W off Rte. 3)
Equal Employment Opportunity

CHUBB PROFILE

EDP Auditor Concord, N.H. Area

Technically proficient. Visionary. Dedicated to utilizing evolving technologies to their optimum potential. This best characterizes the Chubb EDP Auditor. And its just one more reason why Chubb is distinguished as a leader in the life and accident/health insurance sector.

Right now, we're seeking an exceptional professional to join our audit team. Under the direction of our Audit Manager, you'll perform system reviews as well as developing, coding and testing computer audit programs. Will also assist in the preparation and execution of audit procedures for the evaluation of internal controls for computerized systems.

This key position calls for 2-3 years successful auditing experience; two as a computer auditor. College degree required; preferably in Accounting or Business. Programming experience using COBOL and audit software (CULPRIT or Audit Analyzer) and knowledge of JCL, TSO, CICS, IMS essential. Familiarity with life and accident/health insurance helpful.

Within our unique environment, you'll earn an exceptional compensation package reflecting Chubb's commitment to exceptional talent. If this Chubb profile describes you, we invite you to apply by calling or sending resume to: Ms. Karen Annett, Human Resources Dept., (201) 580-2881, Chubb & Son Inc., 15 Mountain View Road, P.O. Box 1615, Warren, N.J. 07061. Equal Opportunity Employer M/F.



● Help Wanted 144

INCINERATOR FACILITY MANAGER Part time position. Immediate opening. Applications available. Selection's Office, Town Hall, Rte 3A, Litchfield, NH.

INSTRUCTORS NEEDED Part or full time, to provide training to adults with developmental disabilities in the Concord area. Contact: LeAnn at 224-8085.

INSURANCE

Accd. Exec. w/exc. track record, to handle med. sized a/cs, for expd. exp. **WORKER'S COMP ADJUSTOR** 3+ yrs. exp. + college degree. Field position.

PROP. ADJUSTOR 3+ yrs., so. N.H. territory. Field position. **MULTI LINE ADJUSTOR** 1+ yrs. exp. Field position working out of home.

CSR, Comm. lines. Accy exp + 5+ years. Serv 10 openings. Exposed cos. All fee paid. Dial 625-9455.

KOGEN PERSONNEL

235 Hanover St., Manchester.

● Help Wanted 144

INSULATION MECHANICS needed for large long term project near Dartmouth, NH. Car & license required. 518-489-1097

INSURANCE

COMMERCIAL LINES
CUSTOMER SERVICE REP.

Growing Manchester agency has an opening for Commercial Lines CSR. Agency or company experience required. Please send resume. In confidence to:

**Richard McCarthy
KELLY INS. AGENCY**
922 Elm St.
Manchester, NH
625-9653

INSURANCE PREMIUM COLLECTION SUPERVISOR Providence area. Monitor receivables, operation & small staff. Oversee insurance, collection & billing functions. Administrative accounting requires 5+ years experience & insurance collection experience. Call 603-668-9421, ask for Bob.

● Help Wanted 144

INSTALLERS needed immediately. Must be experienced. Good benefits. 668-4411, Builders Insurance Co.

INSURANCE

We have openings for experienced people in the following areas:

COMMERCIAL RATES WORKERS COMP ADJUSTORS CASUALTY ADJUSTORS OUTSIDE MULTI LINES ADJUSTORS PROPERTY SUPERVISORS

Dunhill

814 Elm St.
Manchester, N.H. 03101
645-6330
All fees company paid.

IRON WORKERS WANTED FOR SHOP WORK. Must read prints, & do layout & fitting. Welding a must (stick). Apply in person to Highland Steel Corp., 51 Maple St., Manchester, NH 02644.

JANITORIAL SERVICE needs Office Cleaners. Evenings, part time, Mon.-Fri., 5 to 9 P.M. For interview 1-800-273-3710

● Help Wanted 144

KENNEDY ACTION CORP. The Robinson School is a structured therapeutic educational residential treatment facility for 12 adjudicated adolescent females seeking placements:

● **ASSISTANT DIRECTOR:** Experience in residential treatment and supervision required. Advanced degree preferred. Must be organized, efficient, self-motivated and possess good writing skills and personal presentation. Salary: \$25,000-\$27,000.

● **CHILD CARE WORKERS:** Full time/committed, dynamic, activity-oriented individual. Experienced, bachelors degree preferred. Able to work flexible hours. Salary: \$16,300.

All positions offer excellent benefits. Send resumes to: Robinson School, Box 160, New Chelmsford, Mass. 01863. The Action Corps is an affirmative action/equal opportunity employer.

NEED A CAMPER? See Class 42

● Help Wanted 144

KITCHEN SUPPORT Games Allen

Residential camp for individuals w/disabilities, in Bedford, needs 2 people to assist cook in food prep & clean-up. Immed. through 9/2nd. Salary = room + board. Contact Wayne, 622-8471.

K.W. THOMPSON TOOL CO. THOMPSON/CENTER ARMS

Has openings for:

● CNC SETUP PERSON

Must know operation of Yasnac & Fanuc controls. Read and comprehend parts programs. Ability to read blue prints, process DWG, make offsets and minor program adjustments. Familiarity with different types of tools and tool holders, capability of making tool changes and understanding of speeds and feeds helpful.

● PLANNER CYCLE

COUNT COORDINATOR Must have good analytical organizational and math skills.

If you enjoy 3 day weekends, come in and talk to us about our new 4 day schedule. We are now working from Thursday through Thursday 6 am-4:30 pm.

Apply at Personnel Office Mon.-Fri. 7 AM - 4:30 PM
K.W. THOMPSON TOOL CO.
Farmington Road
Rochester, N.H. 03047
603-335-3384
EOE

INSULATING? See Class 91

● Help Wanted 144

INSURANCE ADJUSTERS for part time work. Property and casualty. Only experienced need apply. All replies confidential. Send resumes to: Ad #445, Union Leader, P.O. Box 780, Manchester, NH 03105-0780.

LADIES: Put sparkle in your life & money in your pocket. Call Norma, Princess House Products, 508-686-3230 for part time positions or parties.

LEGAL

SECRETARIES

TOP \$\$\$!!

Manchester & Concord

Bring your TOP-NOTCH skills to the BEST TEMPORARY ASSIGNMENTS in your area!

Ask about our IMPROVED Scheduling and enjoy the flexibility of working "temp"! Call or Visit Today!

Office Specialists

50 Bridge St., Manchester 623-1181

Placing YOU First

● Help Wanted 144

JANITOR/MAINTENANCE Must be self-motivated & have valid driver's license. Wages commensurate with experience. Overtime avail. Liberal benefits. Apply in person to Henry's Auto-body, Granite & Turner Sts. between 7 am & 2 pm.

LEADPERSON: to coordinate work and send out crews. **FLOOR CLEANER:** To use own transportation for work. Must have valid driver's license. 626-3000

LEGAL SECRETARIES

With experience for prestigious firms. Salary commensurate with experience.

Dunhill

814 Elm St.
Manchester, NH 03101
645-6330
All fees company paid

LEGAL SECRETARY: Excellent word processing, typing & Dictaphone experience required, shorthand helpful. Good benefits and excellent salary. Reply to Ad #578, Union Leader, P.O. Box 780, Manchester, NH 03105-0780.

LEGAL SECRETARY

Londonderry Law Firm seeks legal secretary with excellent typing, word processing and shorthand skills. Pleasant working environment, excellent equipment and good salary/benefits package. Send resume to Boutin & Solomon, P.A., PO Box 1107, One Butterick Road, Londonderry, NH 03053 or call 603-432-9566 and ask for Maria.

LEGAL SECRETARY

We are looking for an experienced legal secretary with strong typing and word processing background to work for a Litigation Attorney. Salary commensurate with experience. Please send resume to: Wall Paper Law Firm, 95 Market St., Manchester, NH 03101, Attn: Barbara Smith.

LINE COOKS

Part time. Dependable people earn good wages. Flexible hours. Will train. Advancement opportunities available. Apply within: Luisa's Pizzeria, 470 So. Main St.

MAINTENANCE SUPERVISOR

Oversee all maintenance for 24 buildings, approx. 160 units. Minor plumbing, heating, electrical, carpentry, painting. - general cleaning. Refer specialty work to appropriate tradesmen. 40-hour work week - on-call pager. Minimum 5 years experience. Reports to & oversees by: Dir. of Administration. Call Catherine, 625-2066.

MAJOR TREE COMPANY

needs good people. General tree division, climbers, groundpeople. Many work locations. Good pay, vacations, benefits. Full time positions avail. Call 603-672-0781

CUSTOMER SERVICE SUPERVISOR

to \$34,000

International ski equipment distributor, located north of Boston, seeking Customer Service Supervisor. Will manage staff of six, interact with all levels of management and ski industry dealers and consumers. Position requires experience with ski equipment market and knowledge of customer management systems.

Call Pat, J R PERSONNEL, 7 Essex Green Dr., Peabody, MA 01960-531610.

SECRETARY RECEPTIONIST

Experienced, full-time person with excellent world processing, typing and interpersonal skills required. Excellent pay and benefits in non-smoking environment. For interview, contact:

ENGEL CONSTRUCTION CORP.
669-9433
EOE

MANUFACTURING ENGR 45K

Responsible for managing a small engr. group in "hands-on" mfg. environment. Must be factory certified for a large So. NH manufacturer. Must have strong management skills, BS/ME & 5 yrs. in mfg. environment related to metal working. Flexible send resume & salary history to:

Woodbury Personnel
PO Box 1463, Concord, NH 03302

MARINE MECHANIC

Experience necessary. Must be factory certified for Merc/OMC stern drives. Johnson outboards. Year round position. Exc. pay & benefits. Send resume to: Marina, 232-7215.

MEADOWBROOK

is presently seeking personnel to do high quality precision sheet metal fabricating. Any experience in operating general metal related machinery, sheet metal, CNC punching or welding will be a plus. We offer paid holidays, vacations and medical insurance benefits. Call 603-628-5257 or send resume to: Meadowbrook Grinding & Sheet Metal Fabrication, RFD #1, Box 387, Charlestown, NH 03043.

MODELS

2 yrs. to adult. No experience necessary. Selecting new faces for promotion to local & major advertisers, producers, casting agents. Presentations at 5 or 7 PM Sharp on Thursdays, August 18, 1989 in Andover, MA, 1-93, 5 PM 43. Minors must be accompanied by legal guardian. Hightide Modeling, N.Y.C. & Scranton, PA. 1717-344-166

MODEL SEARCH/PORTFOLIO SESSION

No experience necessary. Call 626-5297 or 644-2470 for info.

NANNIES needed.

Heaven Sent Nannies is looking for people who would like to be a live-in Nanny in state or out of state or live with the right family for you. 603-786-9970

NEWS ANCHOR REPORTER

for news talk radio station position available for broadcast journalist. Must have excellent writing skills, on-air experience and a must. Please send resume, tape & writing samples to: News Director, P.O. Box 1490, Laconia, N.H. 03247 or call 603-224-6600.

NEWS REPORTER

to join award winning news team. Must have a degree and at least one year of reporting experience. Send tape, resume and writing samples to: Joe DeSanis, AMM1 WGIR, PO Box 610, Manchester, NH 03105. No phone calls. WGIR Radio is an equal opportunity employer.

MACHINE OPERATOR

ELKIN COFFEE INC. has an immediate opening for a packaging machine operator. Applicant must have previous experience operating high speed, state of the art, packaging machinery. Applicant must also have strong mechanical aptitude, a basic knowledge of electrical controls, hydraulics and pneumatics. A steady work history is also required.

Starting pay is \$10.50 per hour. We offer a competitive benefit package including health, life and disability insurance, profit sharing and more.

To apply send a resume or application to: Gene Carnibell
Assistant Plant Superintendent
Elkin Coffee, Inc.

P.O. Box 1294
Concord, NH 03302-1294

PSYCHOLOGY PROFESSIONALS

Crotched Mountain Rehabilitation Center, Inc. is a private, non-profit facility dedicated to the provision of the highest level of quality services to a multiply handicapped, pediatric adolescent and adult population whose disorders range from developmental disability to acquired head injury. Our Psychology Department has openings for Clinicians with a strong background in Behavioral Program Development, Testing and Counseling. Both Masters and Ph.D. applicants are strongly encouraged to apply. Full and part-time arrangements may be possible.

We are located in the beautiful Monadnock Region of Southern New Hampshire's four season recreation area. We are between Manchester and Keene and are less than 75 miles from Boston. We offer flexible benefits, a TSA and on-site day care/school.

Interested candidates should forward a current resume and salary history to Director of Psychology, CMRS, Verney Drive, Greenfield, NH 03047.

CROTCHED MOUNTAIN FOUNDATION

GREENFIELD, NH 03047 - 603-547-3232
A subsidiary of Crotched Mountain Foundation AA-002-M.F.H.V.

HVAC SERVICE CONTRACTOR SERVICE SALES REPRESENTATIVE

Highly motivated, self-starter interested in a challenging career. Professional person responsible for sales to building owners and managers. Excellent salary and benefit package, with an unlimited incentive program and National Training available. For confidential consideration, forward resume to:

**Stanley L. Benware, VP
AAA ENERGY SERVICE CO.**

722 East Industrial Park Dr.
Manchester, NH 03103
603-627-1131
EOE

VICTIM/WITNESS COORDINATOR

SULLIVAN COUNTY ATTORNEY'S OFFICE

Individual will be responsible for the operation of a program designed to:

- provide support for victim's of crimes and witnesses to crimes
- prepare witnesses for testifying;
- coordinate victim/witness scheduled court appearances

Individual should have a background in counselling, criminal justice, social work or related field.

Individual shall be hired as a contract employee at \$12.80 per hour. (no benefits) For complete job description, please send cover letter and resume to:

SULLIVAN COUNTY ATTORNEY'S OFFICE
14 Main St.
Superior Court House
Newport, N.H. 03773

ELECTRONICS TECHNICIAN

Electric Utility has a position open for individual with 2 years Associate Degree in Electronic, Engineering, Technology or equivalent experience in Digital Electronics, Telephone, 2-way radio circuits. An FCC General Class Radio Telephone License or other approved certification is desirable. Must live within a reasonable distance of Rutland, be able to respond to off duty trouble calls and be in good physical condition. Send resume to:

**HUMAN RESOURCES DEPT.
CVPS
77 GROVE STREET
RUTLAND, VERMONT 05701
Equal Opportunity Employer M/F**

TEACHER VACANCY Washington School District

The Washington School District has a vacancy for the 1989/90 school year.

MUSIC TEACHER PART TIME

Interested persons should send resume, transcripts, certification & 3 letters of recommendation to:

**Ralph J. Minichiello
Superintendent of Schools
SAU #34**

PO Box 893, Hillsboro, NH 03244
for

PDS Pro-Developed Software, Inc. Professional Services

CONTRACT POSITIONS AVAILABLE THROUGHOUT NEW ENGLAND

- IBM COBOL 2-3 YEARS EXPERIENCE
- VAX BASIC, FORTRAN, COBOL, PL/I, C
- DBMS DEV. DB2, ORACLE, IDMS, DB3, 1032
- PROGRESS, SYBASE, 4TH DIM, DATATREVE
- SR ANALYST, CICS, VSAM, MUTUAL FUNDS
- HONEYWELL, RS II, DM II, SCREEN WRITE, TPS-9
- SYS 38, AS400
- HP SYSTEMS PROGRAMMER
- SYS PROG: MVS, VM, VSE, MCP, VTAM

Select MBS permanent Insurance and Financial Company openings Boston & Worcester - All Levels

Join IS on the Move to Andover, MA

★ ★
ENGINEER APPLICATION

BSME/BSEE, with experience in

Join ISI on the Move to Andover, MA

ISI Systems, Inc., a leading developer of advanced software systems for the Property and Casualty Insurance industry, announces its relocation from Bedford, MA to Andover, MA. A number of exciting career opportunities exist. Some positions will initially be filled in Bedford with subsequent transfer to Andover.

DATA PROCESSING PROFESSIONALS

IBM COBOL

Mainframe Programmer/Analysts

Senior Systems Analyst/Project Leaders

Enhance your technical skills by developing, analyzing, and maintaining business applications for the insurance industry. The successful candidate will have 2+ years of mainframe IBM COBOL experience in addition to JCL knowledge and a BS in Computer Science or equivalent. (Bedford)

Systems Consultants/Designers

These senior positions require 7+ years' experience designing insurance systems, both mainframe and micro, and an understanding of structured design methods. Some travel to California is possible. (Andover)

CICS/VSAM

Senior Programmers

Prior experience with Real CICS or Micro Focus workbench products. Convert system 38 COBOL in- to Mainframe COBOL Application Code. Three years' experience and a BS, or equivalent, in Computer Science. (Bedford)

COBOL MICRO Programmers

All Levels

Enhance your career by designing and programming new products and new product features in a PC environment. Requirements include 2+ years' experience developing business applications on the IBM PC and a BS in Computer Science or equivalent. Desirable background also includes knowledge of LAN's, OS/2, Graphics, COBOL, and "C". (Bedford/Andover)

Programmer/Analysts

DocuMerge

You will be responsible for the design, coding, testing, implementation and maintenance of a state-of-the-art electronic forms development system. Three years' experience and a BS or equivalent in Computer Science, DocuMerge or similar experience desirable. (Bedford/Andover)

Programmer/Analysts

All Levels

Micro and Mainframe

In addition to the above listed positions, we have a number of career opportunities for experienced DP professionals. Contact us if you have solid experience in any of the following areas:

- CICS
- OS/2
- Micro COBOL/ASSEMBLER
- 4GL or DBMS
- IMS/DB/DC
- "C.A.S.E." Tools
- MicroLAN Dev. Experience

(Andover/Bedford)

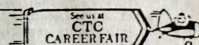
PROPERTY AND CASUALTY INSURANCE PROFESSIONALS

- Client Support Reps
- Insurance Analysts
- Product Specialists
- Forms Processor
- Quality Control Analysts
- Designer

A number of exciting opportunities exist for experienced insurance professionals who wish to develop new skills in a high tech environment. The successful candidate will combine excellent communication skills with commercial and/or personal lines rating experience. Will manage a customer relationship by providing system training, problem identification and resolution, on-site consultation and assistance in marketing activities. Experience in customer service, rating or underwriting is required, as are superb writing and presentation skills. Knowledge of automated systems is preferred. (Andover/Bedford)

In addition to working on challenging projects in an exciting environment, ISI offers fully competitive salaries and outstanding benefits including 401K Plan, Stock Purchase Plan, flex time, tuition reimbursement and medical and dental insurance. For immediate consideration, please forward your resume to Ron Mustert, Director of Human Resources, ISI Systems, Inc., Dept. MUL86, Oak Park VII, Middlesex Turnpike, Bedford, MA 01730. An Equal Opportunity Employer.

See us at the CTC Career Fair, August 7 & 8 at the Guest Quarters Suite in Waltham.



ISI Systems, Inc.
Look into tomorrow at ISI.

view, contact:
ENGEL CONSTRUCTION CORP.
669-9433
EOE

DBMS dev. db2, ORACLE, 1022, DBMS-32, 1032
PROGRESS, SYBASE, 4TH DM, DATATRIVE
SR. ANALYST, CICS, VSAM, MUF, FUNDS
HONEYWELL, OS II, DM IV, SCREEN WRITE, TPS-6
SYS 38, AS400
HP SYSTEMS PROGRAMMER
SYS PROGS. MVS, VM, VSE, MCP, VTAM

Select MIS permanent
Insurance and Financial Company openings
Boston & Worcester - All Levels

Bedford Heights (800) 648-2652
Post Office Box 189 In N.H. (603) 644-5600
Bedford, NH 03102 Fax # (603) 644-0746

PART-TIME TEACHING POSITIONS AT
New Hampshire Technical College at Manchester
1066 FRONT STREET • MANCHESTER, NH 03102-8518
603-668-6706

- WORD PROCESSING
- GROUNDS MAINTENANCE
- REFRIGERATION
- AIR CONDITIONING
- HEATING
- PLUMBING
- INTERIOR DESIGN
- NURSING

Positions begin Fall Semester
Apply by August 23, 1989

Send resume to:
Marc A. Normand, Assistant Dean
Division of Community Education
NH Technical College
1066 Front Street
Manchester, NH 03102-8518
Or N.H. Department of Personnel
State House Annex, Concord, NH 03301

Computer Operators

Harris Graphics, a world class producer of web offset printing presses, located in the scenic seacoast resort region of New Hampshire, has an immediate need for Computer Operators.

The positions require two plus years' experience working on an NCR computer, (B500 or B600 series computer system). An understanding of an NCR loosely coupled environment and VAX operations is helpful.

The individual must be able to follow detailed instructions, coordinate work flow, maintain documentation and procedures manuals; interact well with people at all levels of the organization and have a good understanding of computers and how they operate.

If you feel you are the person to join our dynamic growing team then send your resume with salary history to: Recruiting Coordinator, Human Resources, Harris Graphics Corp., 121 Broadway, Dover, NH 03820. An equal opportunity employer.

HARRIS GRAPHICS



INNOVATIVE HUMAN RESOURCES

400 Amherst St.
Nashua, N.H. 03063
(603) 595-8722
FAX (603) 595-8549

JOB HUNTING?

CALL NOW AND GET YOUR CAREER ON THE FAST TRACK TO SUCCESS!!!!!!!!!!!!

WE SPECIALIZE IN JOBS FOR:

- Engineering
- MIS/Software Dev.
- Finance/Banking
- Office Support
- Technicians
- Retail

CURRENTLY SEEKING:

- Chemical Eng.
- Industrial Engineer
- Executive Secretaries

1-800-729-0066

COMPUTER OPERATOR 2ND SHIFT

Will be responsible for the operation of IBM 4381-MVS and Honeywell DPS/6 computers with associated peripheral equipment. Must have 2 years' IBM-related computer operator experience and a working knowledge of JCL.

Please send resumes to Gene Dunn, Technical Recruiter, Dept. MUL8066, Kollsman, 220 Daniel Webster Highway, Merrimack, NH 03054. An Equal Opportunity/Affirmative Action Employer.



CLERICAL POSITION

General office duties, typing, light accounting, some math aptitude. Salary based on ability and experience. Phone weekdays, 9-4.

627-7808
Mutual of Omaha
"EOE"

BSME/BSEE with experience in signal processing equipment. Client development and travel. Excellent benefits. Salary to \$35,000. Company paid fee. Call or send resume to Dick at:

Seeling & Seeling
89 Main Street
W. Lebanon, NH 03784
603-298-5524

NICKELS RESTAURANT

We are looking for bright, enthusiastic personalities to join our sales staff (Waiters & Waitresses). Please apply in person for immediate interviews or call 424-0888. 4 Continental Blvd., Merrimack.

NURSING PRACTITIONER
\$23,878.40 - \$28,246.20 plus \$1050.00 direct care pay.

The Anna Philbrook Center, 121 S. Fruit Street, Concord, NH is looking for a full time Nurse Practitioner. Excellent fringe benefits package including fully paid health and dental insurance.

Possession of an Associate's degree or equivalent with major study in nursing. Three years' of professional nursing experience in a related field, plus Advance Reg. Nurse Pract. license issued by the NH Board of Nursing Reg. & Educ. For further job info, contact William Wheeler, Supt., tel: 271-5900. Obtain apps. from and return, along with resume, to Dept. of Health & Human Servs., Office of Personnel, 6 Hazen Dr., Concord, NH 03301, tel: 271-4286. Applications must be received on or before August 14, 1989. AEOE.

• Help Wanted 144

NANNY/SITTER 5 am to 8 am, 3 days a week, serious long term callers only. Call 623-1441, ask for Rick.

NANNY WANTED live in/out, for 1 boy, ages 4 & 9, must drive. 603-472-3387

NEW ENGLAND TANYA FINISHES is looking for an experienced spray painter in texturing and base coat of polyurethanes and base enamels on plastic and sheetmetal. Also looking for floor help for sanding and all around preparation work. 434-7781.

NUTRITIONIST Would you like to work with pregnant and breast-feeding Women, Infants and Children? The WIC Program is expanding and is in need of a Nutritionist. Degree with major emphasis on nutrition required. 35 hour week, benefits travel to sites in Hillsborough County reimbursed. Salary negotiable depending on experience. For application, call or write to: Southern NH Services Inc., P. O. Box 540, Manchester, NH 03108. Tel. 644-8010. SNHS in an eoe

OFFICE PERSON. Bookkeeping, typing, phone, & organizational skills. Refs req. 647-6273.

OFFICE PERSON needed full time in automotive office. Must be able to handle phones, customers, & some paper work. Pay to commensurate ability. Roy's Frame & Alignment. 622-1003.

OPERATIONS COORDINATOR 320 weeks. Lesing company located in Gilford, NH. Responsibilities include daily bookkeeping and deposit activity, data entry, credit investigation and documentation review. Pleasant phone manner and computer experience a must. Please call 603-293-0070.

ORION HOUSE, an adolescent group home, seeks professional and care worker/counselor. 2 yrs of college required. Some experience with teens preferred. Salary paid position includes shift benefit, paid training period & full benefit package. Please call Don or Tony at 603-863-4918 for further details or appointment.

PAINTER NEEDED for full time position at luxury apt. complex. Competitive salary, attractive benefits package. Apply in person to 40 Greenview Drive, Rte. 3A (Front St.), Manchester

CUSTODIAL SUPERVISOR HILLSBORO-DEERING SCHOOL DISTRICT

The Hillsboro-Deering Cooperative School District is seeking an evening shift, working Custodial Supervisor. Some day work required. Candidates should have experience in custodial maintenance operations with supervisory experience a PL US. The position requires a neat-appearing, take-charge capable of directing a small crew and working with the public. Good working conditions are enhanced by excellent benefits. Job description and applications are available from Michael Jones, Supervisor of Buildings and Grounds, Hillsboro-Deering Cooperative Schools, School Street, Hillsboro, N.H. 03244. (603) 464-5904.

DOCUMENTATION SUPERVISOR

Manage department staff, direct operational and quality assurance procedures. Responsible for engineering drawing production, organization and distribution; for computer driven programs for computer drafting, word processing, desktop publishing and blueprint machine. Manage special projects as needed.

Associates degree in an engineering discipline, working knowledge of drafting procedures and standards, and 2-4 years' supervisory experience required.

If interested in this position, forward your resume to: Ad #647 Union Leader

• Help Wanted 144

OWNER/OPERATORS

Haul sand/freight with or without Trk. \$1700-12000/wk. 617-437-1940

PATROL PERSON: STRATHAM POLICE DEPARTMENT is accepting applications for a full time Patrol Person. State certification preferred. Salary range \$19,000 to \$27,000 depending on qualification. Applicants should be located within a 20 minute commute to Stratham. Applications available at the Stratham Police Department, 151, Portsmouth Ave., Stratham, NH. 9 am to 4 pm. Resumes and 3 references to be included. Application deadline Aug. 14, 1989.

PAYROLL CLERK - PART TIME For SAU #41, Hollis Brookline. For information and application contact Doris Lindgren, 445-7718, AH EOE

PC CONSULTANT

Experience required. Salary, benefits and incentives. Send resume to: PO Box 28, Manchester, NH 03105.

PERSONAL LINES UNDERWRITER. Maine Mutual Fire Insurance Company has an opening in its Concord, N.H. Regional office for a Personal Lines Underwriter Trainee. Must have office experience, including filing, typing, computer terminal and telephone skills. We prefer a person with some knowledge of Property-Casualty insurance who would like to grow with a growing company. Please send your resume to: Karen Olson, Staff Underwriter Maine Mutual Fire Insurance Co., 10 Ferry St., Box 224 Concord, N.H. 03301-5022

PHARMACIST

Pharmacist needed for retail pharmacy in the Dartmouth-Lake Umbagog area. Position offers a set daytime schedule, good benefit package, no evenings, no 12 hour days. Salary low \$30,000's. Company paid fee. Call or send resume to Margaret at:

Snelling & Snelling
89 Main Street
W. Lebanon, NH 03784
603-298-5524

• Help Wanted 144

PAINTERS & SCRAPPERS

Part time & full time. 525-4044

PART TIME PHYSICAL EDUCATION TEACHER. Small Catholic school K through 8, Derry, N.H. Must have degree in subject or experience and qualifications to teach physical education. Call 432-2712.

PHOTO LAB

Driver needed to deliver packages for established photo processing lab in Merrimack, NH. Company car provided for deliveries. Must have interest in photography. Excellent benefits. Call Charlie at Subtractive Technology, 424-6462

PRINTED CIRCUITS

A local manufacturer of high quality Printed Circuit Boards is currently seeking a person with good work records to fill the following positions:

• DRY FILM TECHNICIAN - 2nd Shift, experienced.
• TUI INSPECTORS - 1st or 2nd shift, experienced.
Excellent benefits are offered. If interested in these positions, please apply at:

ELECTROPAC CO., INC.
252 WILLOW ST.
MANCHESTER, NH 03103
AN EOE

PLASTICS

Several NH companies are seeking desiged Engineers.

PROCESS ENGR. R&D formulations/comounds for urethanes, PVC & vinyl plastics. To \$40,000.

EXTRUSION ENGR. Composites, process development and equipment installation and modification. To \$30,000.

PRODUCT ENGR. Injection mold and product design. Customer interface and up to 40% travel. To \$45,000.

DEVELOPMENT ENGR. Tank rubber-plastics parts from order through sample lab and into production. Including tooling and processes. To \$40,000.

For more information on any of the above positions, please contact:

availability
149 S River Rd, Bedford NH 03102
649-4440 - Always Fee Paid Interviews by Appointment

PLUMBER: Experienced in plumbing & heating. Good opportunity. Plumbing license required (state law). Apply in person or call 752-1450, Gosselin Plbg. & Htg. Inc., 270 Pleasant St., Berlin, NH

SHIFT SUPERVISOR PART-TIME - FLEXIBLE SCHEDULE

Orange Julius is looking for a part-time Evening Supervisor. Must be able to work evenings & weekends.

Apply in person to Memory or Julie.

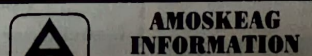
ORANGE JULIUS

The Mall of N.H.
Manchester, N.H.

MOULTONBOROUGH SCHOOL DISTRICT

Immediate opening at Moultonborough Academy for Business Education teacher, NH certification in Business Ed. an absolute requirement. Send letter of candidacy, resume & 3 letters of reference to:
Superintendent of Schools
P.O. Box 64
Moultonborough, NH 03254
EOE

AMOSKEAG INFORMATION



• Help Wanted 144

POOL PROCTOR - PART TIME

to monitor activities at luxury community clubhouse and pool. Apply in person to: 40 Greenview Drive, Rte 3A, (Front St.)

PURCHASING

Two growing area firms have requirements for Purchasing Professionals.

MANAGER. BS degree and a proven track record of cost reductions and savings in a manufacturing environment. Should have strong management skills. Background in precision metal working, contract negotiations.

MRO ITEMS. Also salary to \$50,000.

SUPERVISOR. Degree preferred. Strong background in cost reductions in a precision machine shop.

MRO, blanket contracts, JIT inventory management, etc.

Salary to \$35,000. For immediate consideration on any of the above positions, please contact:

availability
149 S River Rd, Bedford NH 03102
649-4440 - Always Fee Paid Interviews by Appointment

CAMPING TRAILER. See Class 42

JOIN THE TEAM at CONTEMPORARY CHRYSLER AUTOMOBILE SALES PROFESSIONAL

A unique opportunity exists for 2 chosen sales candidates. A proven record in sales helpful, but not a must. If you are confident, have a positive attitude and desire an honest environment and good pay plan, demo plan, etc. Call Stan K.

CONTEMPORARY CHRYSLER PLYMOUTH-DODGE, INC.

Elm Street, Box 238
Milford, NH 03055
Phone (603) 673-5511
"An Equal Opportunity Employer"

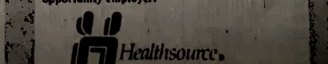
No Boring Figures Here.

Crunching numbers might be mundane in some environments, but not here. We're Healthsource. We're Hampshire — a strong and rapidly expanding HMO based in Concord. In four short years we've become the second largest HMO in the state. And thanks to our innovative products and responsive marketing, we're continuing our exciting growth mode. So if you have the energy and spirit to match ours, we want to hear from you.

Accountant - Entry Level

Working as part of our dynamic team, you'll prepare general ledger postings and financial statements, as well as perform other varied accounting duties. Successful candidate will have a BA in Accounting with 1-2 years' experience preferred but not required. Experience with Lotus and PCs a must.

We offer a competitive salary and benefits package. If interested, please send resume with salary requirements to the Human Resources Director at Healthsource New Hampshire, Inc., Donovan Street Extension, P.O. Box 2841, Concord, NH 03301, or call 603-225-5077 for more information. An equal opportunity employer.



• Help Wanted 144

RECEPTIONIST 8AM-12 NOON

Needed for a busy Nashua office. Must be friendly, professional and able to work under pressure. Accurate typing and excellent phone skills a must. Non-smoker preferred.

SQUIRES PERSONNEL CONSULTANTS

9 Trafalgar Square
Nashua NH 03063

880-8877

Never A Fee

MISCELLANEOUS ITEM# C105 244

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

• Help Wanted 144

PRINTING/PRESSMAN for short run book printer in Dover, NH.

Experience on Itek Perfector and 2 color preferred. Excellent benefit package. Compensation based on experience. Phone Steve Jones, at Odyssey Press, Inc. 603-749-4433

REGISTERED NURSE: Sought to work with adults, w/physical disabilities in a non-residential community setting. Some knowledge of accessibility issues & adaptive equipment as well as experience in working with disabilities preferred. Knowledge of independent living philosophy a plus. Pleasant working environment. Salary negotiable. Excellent benefits package. Send resume & cover letter to:

GRANITE STATE INDEPENDENT LIVING FOUNDATION
105 Loudon Rd. Bldg. 4-4
Concord, NH. 03301

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

880-8877

• Help Wanted 144

PROPRIETARY SCHOOL seeks outgoing, motivated & personable individuals for outside PR work.

Very good pay, flexible work schedule. Full & part time positions available. Must have car & smile. Call Andrew 1-800-447-1151 or 649-1151

RENTAL CONSULTANT wanted for large luxury apt. complex.

\$4.00 hr. plus commissions. Experience preferred. Apply Washington Park Estates, 44 Country Club Dr., Manchester, NH.

REPOSSORER. Stroke investigator wanted for coast area. NH agency seeks individual with investigative experience who is mechanically inclined & self-motivated. Tow truck experience preferred. Clean criminal & driving record a must. Send resume to: P.O. Box 1080, Wilton, NH 03094. All replies are kept confidential.

SET YOUR SAILS... AND WIDEN YOUR HORIZONS

Looking for: Full or Part time

- Secretaries
- Data Entry Clerks
- Clerical Help
- Word Processors
- Receptionists

TAC TEMPS
First in temporary employment because we care.
Qualified people for top notch firms.
Convenient locations.
Benefits plus more.

LOOK FOR US RECRUITING ON CAMPUS THIS FALL!!

TAC/TEMPS
A Technical Arts Company

1365 Elm Street
Manchester, NH 03101
623-8881
882-4200

SUMMA FOUR, INC.

FOR A FUTURE IN TELECOMMUNICATIONS

SENIOR INSPECTOR

This person will perform all levels of component, mechanical, in-process and final inspection with little or no supervision. Will also be responsible for preparing data results on forms and providing any requested assistance to QA or Test Engineering in resolving quality problems.

Requires minimum 5 years' related inspection experience in a PCB environment. Familiarity with SQC, ability to handle all phases of MRB processes, Corrective Action, Calibrations, etc. is preferable as well as experience working with electrical instrumentation and measurement tools. Group leader experience a plus.

Please come in and fill out an application or send a resume with salary requirements to Human Resources Department, Dept. MUL0806, SUMMA FOUR, INC., 2456 Brown Avenue,

Associates degree in an engineering discipline, working knowledge of drafting procedures and standards, and 2-4 years supervisory experience required.
If interested in this position, forward your resume to:
Ad #647
Union Leader
P.O. Box 780
Manchester, NH 03105-0780
eoe aa

PERSONAL LINES CUSTOMER SERVICE REP.

A.D. Davis Inc. Insurance Agency in North Conway has an immediate opening for a Personal Lines Customer Service Representative. Minimum two years personal insurance experience, including sales, service, and use of computer terminals.

If you have an interest in joining a growing company which offers professional advancement based on individual skills; a comprehensive benefit package; competitive wages; and an attractive working environment, please call:

603-356-9471
For an appointment to interview.

MANAGER DAY REHAB PARTIAL PROGRAM

Strafford Guidance Center, a Seacoast community mental health center, offers exciting opportunity to dynamic individual experienced in directing a community support program. Individual will be responsible to develop, administer and monitor quality club house and related vocational services. Our nationally recognized club house model program is based on the Fountain House in New York. Successful candidate will have a master's degree in mental health related field with 3 years experience in mental health/rehab setting or BA with 3-5 years experience.

We offer a competitive salary and attractive benefit package. For confidential interview, send resume with salary requirements to:

FH SEARCH COMMITTEE
Personnel
STRAFFORD GUIDANCE CENTER
130 Central Ave., Dover, N.H. 03820
EOE

TRI-STATE PROFESSIONALS, INC. TEMPORARY SERVICES

T.P.I. is a fast growing temporary placement agency, with over 2 years experience in placing technical professionals throughout New England. We currently have openings for:

- **RDMS OR REGISTRY ELIGIBLE** — Abdominal and OB/GYN experience.
- **RT or Registry Eligible Radiographer** — For staff position. Positions available in Western NH.
- **RN's & LPN's** — 1-5 shifts per week. Hospitals and nursing homes in Western NH.

CALL:
JOAN PALMER

TRI-STATE PROFESSIONALS, INC.
PO BOX 958, 15 PRESCOTT ST.
KEENE, NH 03431
(603) 352-4155 OR
1-800-227-3577
FAX (603) 357-7701
EOE

**AMOSKEAG
INFORMATION
SERVICES, INC.**
Amoskeag Information Services, Inc. is a wholly owned subsidiary of Amoskeag Bank Shares, Inc.

READER SORTER OPERATOR 3rd Shift Midnight to 8 AM

Our Proof & Control Dept. has a full time position available for an independent, detail-oriented worker to operate an IBM 3890 Check Processor.

We offer a competitive salary plus a 15% shift differential and a flexible benefit package. Please call 603-644-0557 or apply in person to 286 Commercial St., Manchester, NH 03108.
EOE

Z-TECH CORPORATION, a growing manufacturer of high purity zirconia powders, has an opening for:

CERAMIC PROCESS ENGINEER

Selected candidate will be responsible for implementation and maintenance of SPC/TQM System, engineering support to our manufacturing team and technical support to general management. We are seeking a results-oriented, hands-on type person. Candidate should have a BS in ceramic engineering or similar qualifications, good interpersonal skills, be able to work independently and have working knowledge/experience in SPC/TQM System.

Send resume and salary history to:

PERSONNEL DEPARTMENT
Z-TECH CORPORATION
8 Dow Road, Bow, N.H. 03304
No phone calls please.

**We Offer
More Because
We're
Different**

Administrative Assistant Commercial Lending

St. Mary's Bank, a \$295mm credit union is seeking an individual to fill the position of Administrative Assistant in the credit union's Commercial Lending Division.

Responsibilities include processing and servicing of commercial loans, maintaining files and handling customer inquiries in person and via the telephone. Individual should possess a minimum of two years experience in processing and servicing commercial loans and must be detail-oriented with a high level of motivation. St. Mary's Bank offers excellent opportunities for professional growth and accomplishment, as well as a competitive compensation and benefits package.

Apply in person at:

St. Mary's Bank
200 Bedford St.
Mill Bldg. #3, 5th Floor
Manchester, NH 03101
EOE M/F/H/V

Healthsource, Inc.
Human Resources Director at Healthsource New Hampshire, Inc., 200 Elm Street Extension, P.O. Box 2641, Concord, NH 03302-2641 or call 603-225-5077 for more information. An equal opportunity employer.

AMOSKEAG BANK

875 ELM STREET • P.O. BOX 6080 • MANCHESTER, N.H. 03108-6080 • (603) 647-3200

COMMERCIAL NOTE PROCESSOR

We are seeking a highly motivated, detail-oriented individual who is looking for a challenge! Successful candidate will work closely with Loan Officers and customers in processing commercial loan transactions and in maintaining automated loan system and collateral vault in our Note Department. Prior Teller and/or loan operations experience a plus.

TELLERS

Excellent opportunities for energetic individuals with superior customer service skills, attention to detail and strong figure optitude. Comprehensive training program provided.

We offer competitive salary, a flexible benefit package and the opportunity for advancement. Please call or apply in person:

AMOSKEAG BANK
875 Elm St., Manchester, N.H.
Human Resource Department
647-3247
EOE

Lawrence Pumps, Inc., a leader in the design and manufacture of Centrifugal and Axial Flow Pumps, has the following opportunity available:

CAD Operator/ Draftsperson (Mechanical)

This individual will be responsible for the preparation of detail drawings, outline drawings, and cross-sectional drawings of our pumps and pump components. The ideal candidate will have at least 3 years' mechanical drafting experience including CAD.

LPI offers a competitive salary and benefits package including medical and dental insurance, company-contributed 401(k) plan, and 100% tuition assistance.

Qualified applicants interested in joining the LPI team, please forward your resume and salary history to the Human Resources Dept., Lawrence Pumps, Inc., 371 Market Street, Lawrence, MA 01843. An Equal Opportunity Employer.

**LAWRENCE
PUMPS INC.**

Human Resources Director at Healthsource New Hampshire, Inc., 200 Elm Street Extension, P.O. Box 2641, Concord, NH 03302-2641 or call 603-225-5077 for more information. An equal opportunity employer.

Please come in and fill out an application or send a resume with salary requirements to Human Resources Department, Dept. MUL0806, SUMMA FOUR, INC., 2456 Brown Avenue, Manchester, NH 03103.

Summa Four offers excellent salaries plus educational assistance, as well as Medical, Dental and Life Insurance coverages.

Equal Opportunity Employer

SUPER PAY AND SUPER BENEFITS ADD UP TO SUPER JOBS!

At the new Super
Shop 'n Save coming
soon to Raymond



Grocery • Stock Clerks-Cashiers-Deli, Bakery, Produce, Seafood, Service Clerks-Meat Cutters/Wrappers-Clerks- Assistant Department Managers-Shift Leaders and more!

SUPER PAY!

- * Automatic raises every 6 months
- * Premium pay for experience or late night shifts
- * Merit raises help you earn even more!

SUPER HOURS!

- * Choose the days and hours you want (Daytime, Nighttime, Weekends)
- * All shifts available—seven days a week (time-and-a-half wages Sundays)

SUPER BENEFITS!

- * Paid holidays
- * Paid vacations
- * Medical-Dental-Life and Disability insurance plan
- * Paid sick leave up to 8 days/year
- * Tuition assistance
- * Credit Union
- * Company savings plan (401K) company matches 25% of savings
- * Company paid retirement plan

SUPER OPPORTUNITIES!

- * Full training provided
- * Advancement career opportunities
- * Northern New England's largest food retailer
- * 800 stores in NE, NH, VT, MA, NY plus rapid expansion
- * Pleasant working conditions

For
• Applications • Further Information • Appointments
Visit our Mobile Employment Office at the new Super Shop 'n Save site located off Rte. 101 (Exit 5) at the intersections of Freetown and Epping Roads

Monday, August 7th through Friday, August 11th
From 8:00 AM-5:00 PM

BE THE FIRST TO APPLY FOR THESE SUPER JOBS!

Raymond will soon be the home of a new super food store-Super Shop 'n Save. Over forty thousand square feet of selling space with the widest selection and lowest prices in the area. Get in on the ground floor as an Associate with Super Shop 'n Save, and get all the rewards of working on a winning team.

COME WORK WITH US
Super Shop 'n Save
SUPERMARKETS

"An equal opportunity employer"

DOMINO'S PIZZA NOW HIRING

If you're at least 18 years old and willing to work well with people, you could be a Domino's Pizza Manager in less than one year!

While you're training, you'll receive a very competitive salary, full insurance coverage, and more. Plus you'll be eligible to become a franchisee after successful completion of the Management Program and a year of field experience.

For more information on how Domino's Pizza can fit into your future, call or stop by the Domino's Pizza nearest you.

Nobody Delivers Better!



Manchester South
91 Maple Street
647-4300

Manchester East/North
121 Lowell Street
668-4701

Manchester West
168 Amory Street
668-2252

EOE

Only one New Hampshire Bank lets you grow in so many directions

First NH Banks, New Hampshire's most progressive family of financial service companies, has a Senior Programmer/Analyst opportunity in our Systems Programming Department.

SENIOR PROGRAMMER/ANALYST

This position is responsible for analyzing an activity to solve a routine business or technical problem, writing program specifications, and converting specifications into complex programs using third and fourth level languages.

The ideal candidate will be responsible for the development, modification, and maintenance of complex systems. Candidate will act as project leader for software upgrades and conversions, and must be adaptable to changing priorities.

This position requires a minimum of 5 years experience in NCR/CIE. A degree in MIS and previous banking experience are preferred. Also helpful is experience in FOCIS, POD, MEGA-PATH, NEAT/3, NEAT/VS, and MICR related processing.

We offer a competitive compensation and benefits package that includes flexible insurance benefits, disability insurance, TUTION REIMBURSEMENT, a fitness reimbursement program, an excellent 401K plan and much more! For consideration, please send a resume to the Human Resource Department, First NH Banks, 28 West River Road, Hooksett NH 03106.

First NH Banks

an equal opportunity employer

Crotched Mountain Rehabilitation Center, Inc. is a private, non-profit facility dedicated to the provision of the highest level of quality services to a multiply handicapped, pediatric adolescent and adult population whose disorders range from developmental disability to acquired head injury. Due to expansion we have the following opportunity:

STAFF DEVELOPMENT TRAINER

You will administer and conduct training in Service programs for our professional and para professional staff. You will work directly with the Coordinator yet function somewhat independently. Related experience and a degree are required while a Human Services background and sub contract supervision are a big plus.

We are located in the beautiful Monadnock Region of Southern New Hampshire's four season recreation area. We are between Manchester and Keene and are less than 75 miles from Boston. We offer flexible benefits, a TSA and on-site day care/pre school. If you are dynamic, an excellent communicator and wish to join a team that makes a difference then send your resume and salary history directly to: SDT Coordinator, Crotched Mountain Rehab Center, Varney Drive, Greenfield, NH 03047.

CROTCHED MOUNTAIN REHABILITATION CENTER INC.

GREENFIELD, NH 03047 603-547-3111 FAX 603-547-3232
A Subsidiary of the Crotched Mountain Foundation AA EOE M/F/H/V

When you enjoy your work, it's much more than a job

At First NH Mortgage Corporation, a subsidiary of First NH Banks, we can offer more than just the professional environment and support systems you'll need to take your career to new heights. We are looking for a person to add to our Inventory Control staff at the Hooksett Operations Center.

LEGAL COMPLIANCE REVIEW SPECIALIST

Review all wholesale loan production and closing materials to ensure their regulatory compliance and document accuracy. You will prepare packages for the Servicing Department to allow quick and accurate loan set-up, as well as provide status reports to wholesale vendors. Requirements include the ability to work in a high volume and high pressure environment, strong organizational, numerical and detail skills along with some typing. Previous mortgage banking or legal experience is strongly preferred.

We offer a competitive compensation and benefits package that includes flexible insurance benefits, disability insurance, TUTION REIMBURSEMENT, a fitness reimbursement program, an excellent 401K plan and much more! Qualified applicants should send a resume or letter of interest to First NH Banks, Human Resource Department, 28 West River Road, Hooksett NH 03106.

First NH Banks

an equal opportunity employer

performing diversified assembly procedures. Please send resume & salary requirements to:

Ad #575

Union Leader
P.O. Box 780

Manchester, N.H. 03105-0780

BankEast

The right direction for you.

PART TIME SECRETARY

(M-F 10:00 a.m.-4:00 p.m.)

Provide administrative and secretarial assistance for retail loans collection area. Type ... screen phone calls ... direct mail ... prepare reports ... set-up and maintain files. Must type 60 wpm accurately ... able to use word processing and dictation equipment and 10-key calculator.

Part time benefit package includes tuition reimbursement, pension plan and stock purchase program. Apply in person to:

BANKEAST

Human Resources
1138 Elm Street
Manchester, NH 03105

an Equal Opportunity Employer M/F/H/V

WORK OVERSEAS



FORESTRY FISHERIES AGRICULTURE ENVIRONMENTALISTS MATH/SCIENCE SKILLED TRADES

Other skills areas and generalists may qualify. Peace Corps provides transportation living allowance, health care, \$5400 after 2 yrs. service. Single or married (Volunteers w/dependents rarely accepted). U.S. citizens only.

NO UPPER AGE LIMIT

Visit Peace Corps Representative in Manchester on August 7
Manchester Public Library, 405 Pine St.
INFO TABLE: 10-1:30 & 5-8:00
FILM: 12:30 & 6:00 pm

For details, call collect:

617-565-5555 Ext 316

essential. Competitive salary and fringe benefits package, including the opportunity for bonus plan participation. For confidential consideration, please forward a copy of your resume and salary history to:

Ad #591

Union Leader, P.O. Box 780
Manchester, NH 03105-0780

EOE m/f



AMOSKEAG INFORMATION SERVICES, INC.

Amoskeag Information Services, Inc. is a wholly owned subsidiary of Amoskeag Bank Shares, Inc.

JOIN AN ENERGETIC TEAM!

Full Time Opportunities Available

We have great opportunities in Bank Operations for organized individuals with good communication skills and clerical skills which may require word processing experience. We offer a competitive salary and a flexible benefit package. Please call 603-644-0557 or apply in person to 286 Commercial St., Manchester, NH 03108.

EOE

FULL TIME POSITION EXCELLENT JOB OPPORTUNITY

Feel good about your job! Work with other caring persons at the Red Cross Blood Center in Manchester. Good starting salary and excellent benefits. The following position is now available.

BLOOD SERVICE REPRESENTATIVE

Responsibilities include planning, developing and promoting blood donor recruitment activities within the Keene and Laconia areas. Interpreting Red Cross blood services to the public and acting as liaison between Red Cross Blood services and Red Cross chapters in Southern N.H. The successful candidate will have a college degree or equivalent experience in community relations, community organization, teaching, marketing, sales or related fields. Must be self-directed, able to prioritize and have good interpersonal skills.

Call Monday through Friday, 8:30 to 4:30
625-1951 or 1-800-262-2660

AMERICAN RED CROSS BLOOD SERVICE

Vermont, New Hampshire Region

EOE

PRODUCTION ENGINEER

Davidson Interior Trim is a leading supplier of car and truck armrests, instrument panel components, and door panels to the auto industry. There is an immediate need for a Production Engineer at our Dover, New Hampshire facility.

Your responsibilities will include working closely with customers and vendors to coordinate customer product designs into high quality tooling programs to achieve optimum fit, function, appearance, and manufacturability.

You should have a B.S.M.E. Degree with good communication and project management skills. Other degreed candidates with proven tooling and project management skills will be considered.

This position is complemented by a competitive salary; complete, flexible benefits program; and location in seacoast New Hampshire. Send your resume, including salary requirement, in confidence, to:

Ms. S.L. Noel, Human Resources Administrator, Dept. M

Davidson Interior Trim **TEXTRON**

Davidson Interior Trim/Subsidiary of Textron Inc.
Industrial Park, Dover, New Hampshire 03820
an equal opportunity employer m/f

preferred. Send resume and letter of intent to:

MERRIMACK SCHOOL DISTRICT
36 McElwain St.
Merrimack, NH 03054
'An EOE'

TEACHER VACANCIES
Human Economics, 9-12
Physical Education, 9-12
Contact: Kenneth Beauregard, Farmington High School, 755-2811

TEACHER VACANCIES

1989-1990 School Year
● Science, 7 thru 12
(1 yr. position)
● English, 7 thru 12
● Special Ed.- EH
7 thru 12
Applicants must be NH certified or certifiable. Please contact Mr. Frederick Bailey, Principal, Groveton High School, 38 State St., Groveton, NH 03042, 603-634-1619.

EOE

BARNSTEAD ELEMENTARY SCHOOL

Center Barnstead, N.H.
03225

Notice of vacancy Director of Special Services

Contact: Barbara J. McKinson, Principal, for further information.

269-5161

SALES \$20K-\$50K

Aggressive, enthusiastic, & motivated individual for inside & outside sales. Salary plus commission. Superior growth potential. Experience a plus. Excellent benefits & company vehicle. Call for appointment, Monday-Friday.

603-893-0456

Fences & Siding UNLIMITED SHOPPE

ing etc...
Background preferred includes technical degree and
two years process engineering quality department
experience in a manufacturing environment. Knowl-
edge in mechanical design, coating and laminating
edge is considered a strong plus.
Send resume and salary history to:

COGEBI, Inc.
14 Faraday Drive
Dover, NH 03820
An EEO Employer

SHEETMETAL FABRICATOR has immediate opening for JANITOR GROUNDS KEEPER

Must have 2-3 years experience, depen-
dability and concern for quality a must.
Our 42 year old company can provide
you with steady employment, clean and
modern working conditions plus excellent
wages & benefits. Interested? Apply in
person M-F, 9-3 at:

workplace
SYSTEMS, INC.
562 Mammoth Rd.
Londonderry, N.H.

PROGRAMMER ANALYST Key Technical Position

Clothing manufacturer requires candi-
date to have the following qualifications:
3 to 5 years experience in COBOL,
knowledge of HP3000 including view &
image. Manufacturing background desir-
able. Ability to interface well with users
& team members. All replies confidential.
Principals only. Send resume, stat-
ing salary requirements to:

GRIECO BROS., INC.

50 Island St.
Lawrence, MA 01840
Attention: Personnel Department



WELFARE CASE TECHNICIAN City of Concord Welfare Department

Job Summary: Performs specialized technical fact
finding and data gathering duties in determining ap-
plicant's eligibility for assistance. Follows defined
policies and procedures in approving and denying
applications and in performing other para-profession-
al functions; does related work as required. Work per-
formed within an automated environment.

Minimum Qualifications: Completion of two years of
college in liberal arts, business administration or a
related field. Two years experience in work requiring
considerable public contact, attention to detail and in-
volving the use of computers OR any equivalent com-
bination of education and experience which demon-
strates possession of the required knowledge, skills
and abilities.

Closing Date for Submitting Applications: Noon, August 15, 1989

Starting Salary: \$8.94 hourly
Flexible Benefit Program
Applications may be obtained from:
Personnel Department
City of Concord
City Hall, 41 Green St.
Concord, NH 03301

"An Equal Opportunity Employer M/F/H/V"

UNION LEADER
P.O. Box 780, Manchester, NH 03105

WHOLESALE ROUTE DRIVER

We are seeking a highly motivated,
dependable person with a light com-
mercial license. Job offers excellent
salary, weekends off, major medical
and dental, 2 weeks paid vacation af-
ter 1 year. Apply in person to:



LAGO & SONS
DAIRY, INC.
212 Pembroke St.
Concord, N.H.
224-1942



RADIO AND LOAD MANAGEMENT COORDINATOR

Electric utility in the White Mountains region of cen-
tral New Hampshire seeks a Radio and Load Man-
agement Coordinator. Degree in Engineering or Associates
Degree in Electronics plus 5-10 years utility
related experience desired. Familiarity with licensing
requirements and a working knowledge of mobile ra-
dio communications systems and load management
radio systems required. Individual will design, imple-
ment, document and coordinate maintenance of all
equipment. Must be a self starter and have excellent
verbal and written communication skills. The Co-
operative offers excellent benefits and competitive sa-
laries. Please submit a resume along with references
and salary history to:

Jacalyn Thompson, Personnel Administrator
New Hampshire Electric Cooperative, Inc.
RFD #4, Box 2100, Plymouth, NH 03264-9420
An Equal Opportunity Employer

Turn Your Claims Expertise Into A Market Advantage.

ime Inc.
a leader in the medical services
industry you can apply your claims experience in
an exciting new career.

Marketing Representative

If you're an outgoing and aggressive professional,
this is a great opportunity to put your excellent
interpersonal skills to use working with our clients
throughout the **Manchester and Bedford areas**
and occasionally to **Portland, ME**, as well as
responsibilities in our fast-paced **Manchester office**.

We offer a generous comprehensive salary/benefits
package which includes expenses and car
allowance. Please call **Kris Whitney at (617)**
849-0600 to arrange an interview at our **Burlington**
MA location.

ime Inc.

Independent Medical Examinations
ime Inc. is an Equal Opportunity Employer

Send resume, salary history and require-
ments to:

MSR SEARCH
P.O. Box 1262
Concord, N.H. 03302-1262

BankEast

The right direction for you.

CONSUMER LOAN COUNSELOR

Originate all types of consumer loans
... supervise processing of loans and
make credit decisions within lending
authority ... cross sell other bank ser-
vices. Requires previous experience in
consumer/construction lending ...
sound analysis and decision making
skills ... sales ability.

Full time benefit package includes
medical/dental/life insurance, tuition
reimbursement, pension plan and
stock purchase program. Please apply
in person or send resume to:

BANKEAST

Human Resources
1138 Elm Street
Manchester, NH 03105

An Equal Opportunity Employer M/F/H/V

At Burndy...
we crimp our
products



not your creativity.

Burndy Corporation, a New York Stock
Exchange (NYSE) multinational leader in the
design, development and manufacture of
high performance electronic/electrical con-
nectors, has the following opening:

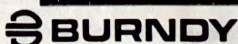
TRAINING SPECIALIST

Implement programs to train management,
professional and plant employees. Minimum
BS or equivalent and 5 years experience in
conducting and implementing sales and
supervisory management training in a manu-
facturing environment. Excellent platform
skills required. Knowledge of Quality Circle
Institute and Persuasive Communications
Programs desirable.

Burndy offers an outstanding career oppor-
tunity. Excellent salary commensurate with
experience and a first class benefits program.

For consideration, send resume including
salary history in complete confidence to
Director of Human Resources, Burndy Corpo-
ration, 47 East Industrial Park Drive,
P.O. Box 9507, Manchester, NH 03108.

An Equal Opportunity Employer M/F/H/V



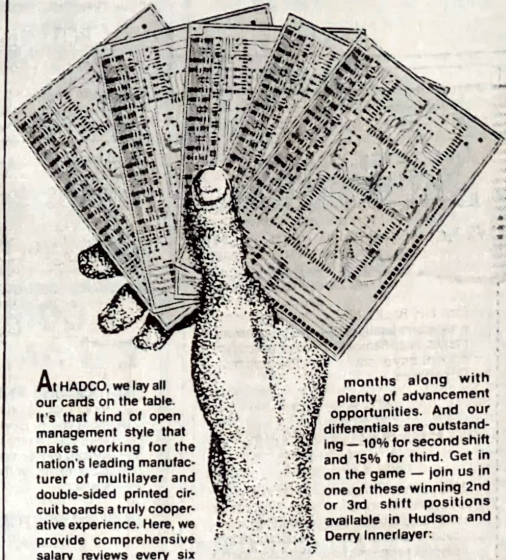
CUSTOMER SATISFACTION COMES FIRST

NEW JERSEY MACHINE OF N.H.

Attn: Personnel Dept.
Etta Rd., P.O. Box 437
Lebanon, N.H. 03766

an equal opportunity employer

Deal Yourself A Winning Hand.



At HADCO, we lay all
our cards on the table.
It's that kind of open
management style that
makes working for the
nation's leading manu-
facturer of multilayer and
double-sided printed cir-
cuit boards a truly cooper-
ative experience. Here, we
provide comprehensive
salary reviews every six

months along with
plenty of advancement
opportunities. And our
differentials are outstand-
ing — 10% for second shift
and 15% for third. Get in
on the game — join us in
one of these winning 2nd
or 3rd shift positions
available in Hudson and
Derry Innerlayer.

Derry Innerlayer:
Multilayer Operators—2nd & 3rd shift
Hudson:

Wet Process Group Leader—2nd shift
Dry Film Operators—2nd shift
Wet Process Operators—2nd shift

We offer generous wages and exceptional benefits, including medical/
dental/vision/life/disability insurance, 401(k) plan, 100% tuition reimburse-
ment, and company-sponsored day care.

To apply, please call our Human Resources Representative at (603)
883-2885, or drop by during business hours at: HADCO Corporation,
21 Flagstone Drive, Hudson, NH 03051.

HADCO

OUR PRIDE IS SHOWING

An Equal Opportunity/Affirmative Action Employer

• Sales Help
Wanted 146

DISCOVERY TOYS. Make a difference in a child's education. We need representatives who care. 483-3343.

ENTREPRENEURS

We are willing to invest in individuals who wish to establish their own insurance based financial planning practice. We will provide: an income subsidy while you build your business; an extensive 3 year training program; professional office space; and secretarial assistance; subsidized fringe benefits package and access to a product portfolio that is second to none. If you desire to be in business for yourself, but not pay yourself, send your resume with a daytime phone number to: **Finke-Tuffe Financial Services, 111 So River Rd., Bedford, NH 03027. Attn: Mike Farrell.**

• Sales Help
Wanted 146

A GROWING NH COMPANY has positions open for energetic & hard-working advertising sales/marketers & account executives. Full or part time. Send resume to: **Personnel Dir., P.O. 1060, Derry, NH 03038.**

Industrial Sales

Growing company seeking dynamic sales rep for New England territory. Industrial sales background preferred. Good salary, benefits & company car. Degree a must. Non smoking office.

Dunhill

814 Elm St.
Manchester, N.H. 03101
645-6330
All fees company paid.

• Sales Help
Wanted 146

AVON
Turn free time into money. Call 485-5961

INSIDE SALES REP

If you are aggressive, self-motivated & possess good verbal & organizational skills, Yankee Electronics wants to meet you. We are a distributor of cable connector & networking products and have a opening for an inside sales professional.

Responsibilities include, account development, auditing, selling all lines, telemarketing, & customer service. Data/telecommunications selling experience required, excellent compensation & benefits package. Please contact: **Karen Quill at 425-9746.** Must. Non smoking office.

**New & Used Car
SALES
PROFESSIONAL**

New Hampshire's oldest volume Lincoln-Mercury dealer is looking for the right individual to represent our dealership and product in an exemplary manner.

- We offer...
- An opportunity to earn well above average income
 - Lucrative pay plan, including bonus, commission & salary
 - Family Medical/Dental/Eye-care insurance plan
 - Paid vacations and holidays
 - Profit-sharing retirement plan

All serious inquiries welcome
Please apply to Douglas Grant, Gen. Sales Mgr.
or Gregory Grant, General Manager

STATE MOTORS
• LINCOLN • MERCURY • MERKUR
70 Years Your Quality Automobile Dealer
Dan. Webster Highway North, Manchester
623-7291

• Sales Help
Wanted 146

I AM LOOKING FOR A MATURE man or woman to help me with my toy business. You must have a car and enjoy meeting people. Sales experience would be helpful, but is not mandatory. The person chosen for this position must be ambitious and desire an income in excess of \$30,000 annually. The right person will receive commissions, group insurance, profit sharing, liberal bonuses and a limitless future. For a personal interview call Fran Greenwood at 1-800-852-3426

• Sales Help
Wanted 146

ATTEN: \$11.05 BASE PAY 20-40 flexible hours in housewares. Eves. & weekends avail. Exc. commission structure. College students may apply. Openings in Manchester. For details/Interview call 891-1545 (9-AM).
ATTENTION: Earn \$7/hr. + bonuses evenings telemarketing appointments for Encyclopedia Americana. Experience preferred. 343-0013.

IT'S HERE!

AT LONG LAST International company with awesome natural health product that benefits everyone (not water or diet) and is sweeping Canada and California seeks experienced salesperson to help organize large distributor network. Outrageous financial opportunity. 603-336-6758, ext. 100.

MICROWAVE
**MANUFACTURING
ENGINEER**

Analyze, evaluate and develop methods, processes and/or tooling/fixtures requirements for manufacturing microwave signal control devices which include power dividers, hybrids, directional couplers and amplifiers. Successful candidate will possess a BS in mechanical engineering and a minimum of 3 years of manufacturing engineering experience including cost reduction and capital equipment justification.

We offer an attractive compensation package including a full range of benefits. If you are seeking a career opportunity in a stimulating environment committed to excellence please reply with salary requirements to

Personnel Manager

TRM, INC.
401 Kelly Ave.
Greiner Industrial Park
Manchester, NH 03103
627-6000

• Sales Help
Wanted 146

INDUSTRIAL

Brush mfg co seeking self starter with 5 or more years of selling experience to take over partially developed territory - ME NH & VT. Products are unique & create stable repeat sales with comm. potential in excess of \$75,000 yearly. Must travel out 2 nights each week. Start on salary of \$400 per week plus limited expenses during training. Send resume to: **BRUSKE PRODUCTS Box 687, Timley Park, IL 60477**

LEVERAGE YOUR TIME

Work 10 hours a week simply interviewing applicants for network marketing. Receive ongoing income on all business generated by your applicants. We train. Call: **David, 432-0013.**

LOOKING FOR A Serious person to earn a figure yearly income, realistic first year, in the water filtration field. Commission performance, car bonus. Will train, no exp. necessary. Rewarding and fun way. Call Ron 622-5722.

MAJOR INSURANCE & REAL ESTATE ORGANIZATION creating a dedicated sales force in NH, up to \$600/wk sal. & comm. to \$100,000. Send resume to: **Scot D'Amato, 45 Whitford Rd., Nashua, NH 03062. EOE.**

MARKETING
OPPORTUNITY

\$150,000 +
20 yr old nat'l mktg co. seeking self motivated entrepreneurs to develop a billion untapped water treatment industry. Comm. Call: **Corr. offices, Vince Crupi, 1-800-752-5830, X331.**

MISREPRESENTATION
IN ADS

Individuals applying for positions offered in the employment columns that prove to be misleading or deceptive are requested to report same to the Classified Ad Department.

**LIST MANAGEMENT
COORDINATOR**

We are a direct mail fund raiser in need of an individual to coordinate and manage our mailing list activities and rental program. Our company, a leader in the field, has experienced solid strong growth each year during its 15 year history. The successful applicant for this position will have a BS pr BA in Business or Marketing and be familiar with personal computers. Responsibilities include: coordination of list rental program, maintenance of various files and records for the List Manager.

If you're looking for a fast paced position with growth potential please call our Human Resources Department to schedule an interview.

- We offer a wide range of benefits including:
- Medical & dental insurance
 - Vacations
 - Life & disability coverage
 - Shift differential
 - Pension plan
 - Competitive wages
 - 10 paid holidays
 - Tuition re-imbursement

PVA-EPVA Inc.
Route 31 North
Wilton, N.H. 03086
654-6141
Equal Opportunity Employer

• Sales Help
Wanted 146

MKTG/MGMT

\$150,000
NAT'L CO., member of water quality assoc., \$200 mil sales yrly, seeks 3 key, serious people to market water treatment product & figure yrly income realistic 1st yr. Comm., perf. car, bonus. Call: **Nat'l Mktg Dir. Tony Maczkowski, 1-800-752-5830, ext 252.**

MOTIVATED PERSONNEL

needed for fast growing company in personal advertising for potential sales position in construction. I will train the right person. Call Skip, eves. 647-4232

★

NEED A GOOD JOB?

Excellent sales opportunity in your own area. \$300 weekly salary plus high commission rates. Paid vacations. Blue cross/Blue shield & other fringe benefits. Experience is not necessary as we will train hardworking individuals to sell our services to motorists. First year potential, \$25,000+. Excellent part time positions also available. For more information call:

ALA AUTO & TRAVEL CLUB
865 So. Willow St
Manchester, NH
669-6378
9-5PM
Collect calls accepted

NEED EXTRA INCOME? Here's a fun way to earn it. Work your own hours with great rewards. No investment, deliveries or collections. Be a demonstrator for House of Lloyd (home decor). Christmas! 623-7872.

OUTSIDE SALESPERSON, experienced for mill and industrial distributor for Southern NH. Competitive wage and excellent benefit package. Send resume to: **WL, Box & Co., PO Box 579, Portland, ME 04112.**

PART TIME
OR
FULL TIME

Experienced or inexperienced (we will train you), licensed or soon to be licensed, real estate sales position with opportunity for advancement now open with Manchester area's most aggressive firm. For interview call: **Global Realty, Inc., Ron Bufford 668-6125.**

• Sales Help
Wanted 146

EXPECT \$500-\$900 per week. Our sales people or should I say 75% of them make \$500-\$900 per week commission. The other 25% make more. We are looking for have energetic people who already know or want to learn the art of professional fund raising. Call Mr. Murphy at 692-5763.

RECYCLED PAPER PRODUCTS

The 1st alternative greeting card company, has an opening for an energetic, detailed-oriented person to maintain and grow established business in the Nashua to Concord area. Interviews will be held 8-9 AM at The Center of NH Holiday Inn, Manchester, 10 AM to 3 PM or send resume to: **RFP, PO Box 931, Melrose, MA 02176.**

• Sales Help
Wanted 146

RETIRE IN 3-3 YEARS

National call with top commission. 3-D cameras can earn you \$8K-\$10K commission per month. Ground level. Need key people. Call 679-5645.

ROUTE DRIVER for Wipe-Chu

route. We are the distributor for Wipe Potato Chips, along with many other fine products. We have an established route working out of our Jefferson, NH warehouse ready for a hard working Route Salesperson. Must be people-oriented and have a good driving record. Benefits include health and profit sharing plans. To arrange an interview please call Brook Farm Distributors, 513 Donald St., Bedford, NH 03102. 603-669-0674

LAB TECHNICIANS

Enjoy the Lakes Region. Work at the Laconia Clinic. Flexible evening hours. Experience required. Competitive salary & benefits.

Call Charlene Kreiensieck
524-5151, Ext. 234

**CLINICAL OPPORTUNITIES
CONCORD HOSPITAL**

PHARMACIST — Full time position available for N.H. licensed staff pharmacist. We offer an innovative and creative environment, decentralized services and a fully computerized hospital.

PHYSICAL THERAPIST — Part time position available in our physical therapy department. The hours are currently 7 a.m. to 11 a.m., however, the schedule may allow for some flexibility.

APPLY TO:
CONCORD HOSPITAL
Personnel Services
250 Pleasant St.
Concord, NH 03301
225-2711 Ext. 3700

Medical Social Worker

MSW position available to assume the responsibilities of Medical Social Worker on our head injury unit. The Social Worker will be responsible for a variety of services including adjustment to illness, disability and medical treatment, such as community resource referral, social evaluations and supportive counseling to patient and family.

Responsibilities will also include interdisciplinary collaboration, family conferences and the initiation and organization of a family support group.

The professional we seek must be an MSW with 3-5 years of medical social work experience, preferably with a head injury population. Northeast Rehabilitation Hospital is a 102-bed acute rehab facility located in southern New Hampshire, a short drive from Boston. We offer highly competitive salaries and benefits that reflect our commitment to our people.

For consideration, please send your resume with salary requirements to the Personnel Department.

PARALEGAL
• All Courses Taught by Local Practicing Attorneys
• Nine Month Evening Program
• Financial Aid Available if Eligible
• Classes held locally at New Hampshire Technical College, Manchester
• Licensed by The New Hampshire Postsecondary Education Commission
All Classes Now Forming
FOR BROCHURE CALL **1-800-922-0771**
NATIONAL ACADEMY FOR PARALEGAL STUDIES, INC.
97 W. Merrimack St., Manchester, N.H. 03101

**We Offer
More Because
We're
Different**

LOAN COLLECTOR

St. Mary's Bank, a \$295MM credit union, is looking for a Loan Collector. Responsibilities include aiding the Collection Manager in the collection of past due loans. Ability to work independently making decisions, reviewing histories, solving account problems and assuming additional responsibilities as requested. Individual should be familiar with all phases of the collection process and procedures, have 1-3 years collection experience in a bank and/or financial institution and be a self starter. St. Mary's Bank offers excellent opportunities for professional growth and accomplishment, as well as a competitive compensation and benefits package.

Send resume and salary history to:

St. Mary's Bank
200 Bedford St.
Mill Bldg. #3, 5th Floor
Manchester, NH 03101
EOE M/F/H/V

ROOM TO

epoch
CORPORATION

TRI-STATE PROFESSIONALS, INC.
TEMPORARY SERVICES

ROOM TO SOAR!



As the subsidiary of Metropolitan Life, MP&C is part of one of the largest and most respected financial institutions in the world. Our Bedford insurance claims office has immediate full-time openings for the following positions:

STAFF REPRESENTATIVE

Management staff position entailing multiple responsibilities including training, special projects and adjustment of claims. Experience necessary in adjusting personal lines homeowner and automobile claims to include property damage and/or bodily injury. Minimum of 3-5 years required. Supervisory experience a plus.

SENIOR CLAIMS REPRESENTATIVE

We seek an individual to investigate, negotiate and settle heavy property damage and heavy homeowner claims. Must have thorough knowledge of homeowner and automobile policies. Applicants should have a minimum of 2 years experience handling heavy homeowner and large property damage claims.

CLAIMS REPRESENTATIVE

To investigate, evaluate and settle bodily injury automobile claims by telephone. Also, we seek an individual with experience in handling physical damage and homeowner claims. Claims handled will be a minimal of 60 days old and will include some litigated claims in a multi state environment. Applicants should have a minimum of 2 years experience in handling casualty and/or property claims.

CLAIMS SERVICE

REPRESENTATIVE TRAINEE

Training position to investigate, negotiate and settle insurance claims by telephone with application of policy contract and insurance laws. Individual should have good communications skills. College graduate preferred. Comprehensive training provided. At MP&C, the career path available along with the company support and encouragement of individual career development allow our employees the opportunity to strive for the best they can achieve.

Metropolitan's employee benefit plan includes a career opportunity program, 100% tuition refund program, and comprehensive training program.

Candidates interested in rising as high as their abilities and determination will take them should call:

CHARLES FOLEY, 603-669-7500, ext. 200
Met Life Property & Casualty
Insurance Company
11 Washington Place, Bedford, N.H. 03102



Metropolitan

Property and Liability Insurance Company and Subsidiaries

epoch CORPORATION

MODULAR HOME MANUFACTURING PERSONNEL NEEDED:

If you have experience in Construction, especially Modular Home Manufacturing, we would like to hear from you. We are currently expanding and improving our current workforce, and are looking for motivated individuals to work in several Depts.

- Framers
- Plumbing
- Electrical
- Siding
- Painting and Touch Up

We offer a Full Time 40 hour work week. Medical, Dental, Life Insurance, and Profit Sharing. All applicants are considered on the basis of experience, attitude, and willingness to perform a job well. If you feel you fulfill these requirements, stop by the plant office and apply in person 8 a.m. to 3 p.m. Monday to Friday. We are located 1 mile North of Rt. 3 on Rt. 106.

Route 106, Pembroke, NH

COMPUTER PROFESSIONALS EXPAND YOUR TECHNICAL SKILLS

IBM AS 400 P/A

Join this successful high technology firm and participate in the conversion of application to an IBM AS400. Utilize your IBM System 38, RPG III experience to design and develop manufacturing and financial applications. TOP BENEFITS AND SALARY TO \$42,000.

IBM PC PROGRAMMER

Join a successful and rapidly growing software development firm. You will participate in the design and development of financial service applications. To qualify for the unique ground floor opportunity, your background should include at least two years experience with IBM PC's utilizing COBOL and/or PASCAL. Benefits include flex time and tuition reimbursement. SALARY TO \$38,000.

SYSTEM 38 OR 36

Become project leader for this Northern NH organization. Lead the design, programming and implementation of new systems. Use your expertise to manage all phases of project development. You should have 3+ years experience with IBM S/38 or S/36 and be capable of writing system requirements and leading a project team. SALARY TO \$39,000.

source edp®

Computer Recruiting Specialists

Personnel Services

Open Tues. & Thurs. 'til 7 p.m.

The world's largest recruiting firm devoted exclusively to the computing profession. Client companies assume our charges.

TRI-STATE PROFESSIONALS, INC. TEMPORARY SERVICES

T.P.I. is a fast growing temporary placement agency, with over 2 years experience in placing technical professionals throughout New England. We currently have openings for:

- **TOOL & GAGE DESIGNERS** — Must be proficient in Ansi Y-14.5, possible long term, temporary.
- **QC INSPECTORS** — Inspect incoming tooling from vendors. Possible long term, temporary.
- **SHEET METAL TECHNICIANS** — 5 years experience, 2nd shift.
- **ELECTRICAL ENGINEER/ANALOG DESIGNER** — Boston area. 1 month temporary.

Send resume to:

RON GAILLARDETZ

TRI-STATE PROFESSIONALS, INC.

P.O. BOX 958, PRESCOTT STREET

KEENE, NH 03431

(603) 352-4155

1-800-227-3577

OR

FAX (603) 357-7701

EOE



Route 31 North
Wilton, N.H. 03086
654-6141
Equal Opportunity Employer

3-5 years of medical social work experience, preferably with a head injury population.

Northeast Rehabilitation Hospital is a 102-bed acute rehab facility located in southern New Hampshire, a short drive from Boston. We offer highly competitive salaries and benefits that reflect our commitment to our people.

For consideration, please send your resume with salary requirements to the Personnel Department, Northeast Rehabilitation Hospital. Or call (603) 893-2900.

An Equal Opportunity Employer

NORTHEAST REHABILITATION HOSPITAL

70 Butler Street,
Salem, NH 03079.

UTILIZATION REVIEW ASSISTANT

Seeking an LPN to work full time as a Utilization Review Assistant. Applicant should be familiar with Psych Nursing & would be preferable to also have Chemical Dependency work experience. Previous experience in utilization review required. Send resume to:

MARGO COMPAGNA
HUMAN RESOURCES DEPARTMENT
Lake Shore Hospital

A Community Care System Hospital
200 Zachary Rd., Manchester, NH 03103

645-6700 Ext. 354

Equal Opportunity Employer

Smoke-Free Environment

TOP CNA's Needed Now!

OPEN HOUSE

Tuesday, August 8, 9 a.m.-5 p.m.

166 South River Rd., Suite 205, Bedford, N.H.

for more info call:

624-1331

Nursefinders®

The Professional Choice

MEDICAL & HEALTH

• Sales Help Wanted 146

FURNITURE SALES REP
To cover N.H. & Vermont for
Northeast leading distributor.
Home brands & bedding. Call
Fred at 430-30-3435.

ROUTE SALES PERSON

General Line Service of Man-
chester, NH has a full time
opening for an experienced Route
Salesperson. If you are interested
in a new career opportunity and a
fresh approach with a company
that has a people attitude, we
would like to meet with you!
Applicant should have a positive
attitude towards servicing retail
customers as well as excellent
people skills. Strong math skills
and a clean driving record are a
must.

Our benefits include:
• Salary plus commissions
• Medical & dental insurance
• Vacation & holiday pay
• Paid personal days
• Profit sharing retirement plan
Please schedule an appointment
General Line Service
211 Union St.
Manchester, NH 03104
643-7906

• SALES REPRESENTATIVE

National public temporary help
service is seeking an individual
with 1 to 3 years outside sales
experience to work in a rapidly
growing market place. Full com-
pany benefits and excellent
growth potential. An excellent
opportunity for the right person.
Salary & commission & expenses
Please send resume or call:
Shirley Jones, Branch Manager
668-3334

Olsten SERVICES

170 South River Road
Bedford, NH 03102
"One"

• SALES REPS

FOR LOCAL
BEVERAGE CO.
Needed for NH &
the North Shore areas

Experience required
• Salary + commission
• Auto allowance
• Insurance available
• No nights or weekends
Send Resume To:

C.P. INC.
P.O. Box 4610
Manchester, NH, 03108

RADIOLOGIC

• Sales Help Wanted 146

REAL ESTATE SALES
Licensed or about to be licensed
for active agency. One-on-one
training program.
RUTH KONNER & Associates
1000
668-7906

REAL ESTATE

SALES ASSOCIATES
NORWOOD REALTY
HAS MORE FOR YOU!

• More Service
• More Opportunities
• More Training!
Call for confidential interview
Patsy Jones 473-7300

SALES REPRESENTATIVE
Eastern NH & Mass. Some sales
experience preferred. Packaging
products. Mail resume to: Presi-
dent, Aegis, Inc., P.O. Box 257,
Milford, NH 03055. No telephone
inquiries.

**SALES REPS &
TELEMARKETERS:** Full or part
time, sales reps will sell our value
added membership program as a
premium to businesses. Tele-
marketers can call from home for
our fund-raising &/or individual
memberships. Up to 40% com-
mission. Openings available
throughout NH, ME, MA. Call
Jonathan Rheault, Mm. Through
Fri., 8am-5pm at 625-8377.

SALES: SPORTSWEAR

For 20 yrs. we have provided
sportsweat to established ac-
counts on college campuses. Our
aggressive territory reps are
clean cut & have a fraternal/sor-
ority background. Salary plus
commission equals \$35k. Call
Monday, 404-340-9827 for local
interview Wednesday.

SECURITY SALES

An established company in the
internal security field is radically
expanding its services. Added
Representatives are required to
present and sell this program.
Both accounting and selling expe-
rience would be helpful. Of course
an equal opportunity job and em-
ployer. Outside MA
1-800-445-6628; 508-748-0647

THREE PROFESSIONAL SALES POSITIONS LEADING TO MANAGER TRAINEE

Three openings now exist for men
and women in a local branch of a
"Fortune 500" International Organi-
zation.

This is an impressive opportunity
for an ambitious person who wants
to get ahead.

TO QUALIFY: You need a positive
mental attitude and self-confi-
dence. Our corporation offers
complete benefits, i.e., Major
Medical, Dental, and a 3-week
training program in the Futurity
Income Field.

Previous Sales Experience Not
Necessary.

Income \$25,000 to \$35,000 and up
in commission, depending on
your qualifications.
Please call for a personal and
confidential interview:

MARK BANKS
(603) 669-2600
Mon. thru Thurs.
10:00 a.m.-5:00 p.m.
Please bring Drivers License and
Social Security Number to inter-
view. M.F.E.O.E.

• Sales Help Wanted 146

REAL ESTATE SALES
Earn \$2000 a month without ever
making a sale. If you are willing to
use Wintergreen Properties pro-
ven methods, you can become a
real estate success. Call Jean
Senna for confidential interview,
437-4171

**SELL INCREDIBLE 3-D CA-
MARA & make big money part
time. It will practically sell itself.**
For information call Pro-Graph-
ics, (603) 679-2989.

SOUTHERN NH INSURANCE
AGENCY seeks experienced,
qualified commercial line cus-
tomer service representative. Ex-
cellent compensation & benefits.
Reply to Ad #450, Union Leader,
P.O. Box 780, Manchester, NH
03105-0780

TELEMARKETER
Continuing Education
Entry level part-time position for
goal-oriented individual who pos-
sesses excellent telephone com-
munication skills. Requires some
evening hours. Will train. Send
resume to:

Mina Morris
Director - Cont. Ed.
Hesser College
25 Lowell St.
Manchester, NH 03101

• Sales Help Wanted 146

SALES MANAGER
(Regional, NH & VT)
American Family Life, a world
leader in supplemental health
insurance, has an opening. A&H
license required. Experience in
recruitment and training. A strong
desire to be among the highest
paid manager in your field. We
offer early vesting contract, exist-
ing accounts, quality leads. Re-
cruiting and training assistance
from upper management. Send
resume to Greenmeadow Lane,
Bedford, NH 03102 or call 641-4999
for appointment.

TELEMARKETERS \$
EXPERIENCED telemarketers
needed for drug awareness pro-
gram. Highest commissions in
area. Call Mrs. Lee at 437-7180.

TELEMARKETERS
WE NEED YOU: You must have 1
yr. exp. for this entry-level Tele-
marketing/Sales Assistant posi-
tion, excel. oppty. for the right
individual. Call 624-8627.

TELEMARKETING PERSON
Generous pay. Written responses
& resumes only. To Joe Russo, VP,
Eckman Construction Co., 84
Palomino Lane, Bedford, NH
03102

NURSES (RN's & LPN's) Certified Nurses' Assistants Staff Relief Positions

• Hospitals-Medical/Surgical-
Psych-Rehabilitation
• Nursing Homes
Home Care — Positions
We offer competitive wages, Medical
and Dental Insurance, Medical Liability
Insurance, Paid Vacation.
Call (603) 668-5544 or 1-800-932-9600
9 AM to 4 PM

staff builders

Health Care Services
EOE

CAREER OPPORTUNITIES

The Hitchcock Clinic, a multi specialty group practice,
is seeking individuals to fill the following positions
within our Manchester and Bedford clinics:

PEDIATRIC PHONE NURSE

Full time position in our Bedford Pediatric Department.
Duties include telephone triaging and following phy-
sician protocols. Previous pediatric experience pre-
ferred.

OB/GYN NURSE

Full time position in our OB/GYN Department. Can-
didate should have strong OB background and enjoy
patient education.

MEDICAL SECRETARY

Full time position in our General Surgery Department.
Duties include greeting patients, scheduling appoint-
ments, answering telephones and data entry. Can-
didate must be able to type 40 wpm, customer service
experience preferred.

FLOAT RECEPTIONIST/

• Sales Help Wanted 146

SALES. Temporary, part time
telephone long distance service
to businesses in Manchester,
Nashua, Salem, Derry, Concord
Areas. Make \$100-\$200/day
(commission), part time, 645-6328
evenings

SEABOARD INTERNATIONAL

An aggressive national wholesaler
of building materials is looking
for 2 experienced Salespersons
interested in learning the build-
ing material brokerage business.
Sales experience is mandatory.
As the nation's largest forest
products broker, Seaboard offers
high commission rates, excellent
company benefits, training and
stability.
A proven 25 year growth record
and industry dominance.

Please contact:
LORIN RYDSTROM
RTE 101A, OVERLOOK PARK
BUILDING #9
AMHERST, NH 03031
(603) 673-6800

**EXECUTIVE
SECRETARY**
to President and Marketing Director of fast-paced
local construction and development company. Ex-
perienced applicant should have strong organiza-
tional skills, excellent secretarial skills including
word processing. Part time, flexible hours.

Please send resume to:
Karyn Wheeler

JOHN B. SULLIVAN JR. CORP.
288 Route 101, Bedford, NH 03102

MD or Clinical Psychologist The Treatment Center

ALICE PECK DAY MEMORIAL HOSPITAL is
seeking a clinical director for The Treatment Cen-
ter — a well established program for chemically
dependent patients in Lebanon, New Hampshire.
The Clinical Director, an MD or PhD Clinical
Psychologist, will be responsible for the overall
management of clinical programs.
The Treatment Center is a 10-bed in-patient unit.
At this time there are a wide variety of out-pa-
tient services and the Center plans to expand
these services.

Please contact:

Robert Mesropian, President
Alice Peck Day Memorial Hospital
125 Mascoma Street
Lebanon, NH 03766
(603) 448-3121 (ext. 301)

PATIENT ACCOUNTS MANAGER

Located in the heart of the White Mountains,
the Mount Washington Valley is a beautiful
four season resort community. This challeng-
ing management position requires an experi-
enced manager with strong computer and
medical billing knowledge. Familiarity with
SMS is helpful.

We offer excellent starting salaries and benefit
package including BC/BS, dental insurance,
up to 26 paid days off per year, credit union,
matching savings plan, discounted health club
membership and ski passes, and a smoke-free

• Positions Wanted 150

PAINTER, experienced in fine
finishes and trained at US School
of Professional Paper Hanging in
Rutland, VT. is relocating to area.
Desires association with wall finish
contractor dealing with quality
interiors. Contact Sarah Ander-
son, 15 Welch Lane, Rowayton, CT
06853 or message can be left at
603-673-8195.

**YOU CAN TELL
ALL NEW HAMPSHIRE
WITH A WANT AD**

VIDEO MARKETING - Person
with experience in 3/4" video
editing. Initiate telemarketing
campaign. Some typing and office
skills. Send resume to:
Da Video Television Production
P.O. Box 875
Londonderry, N.H. 03053

WATER FILTERS We, at Clear-
brook, put the most valuable
ingredient in our product, and it is
called our pride & integrity. That is
why many of our competition are
switching over. A better product,
product line & a superior market-
ing plan. You owe it to yourself
and your competition to represent
the best. Call Wes Price, National
Marketing Director, 508-537-4288,
508-540-3035.

MARGO COMPAGNA
Department of Human Resources
Lake Shore Hospital
A Community Care Systems Hospital
200 Zachary Rd., Manchester, NH 03103
645-6700, Ext. 354
Equal Opportunity Employer

NURSE COORDINATOR EVENINGS

Full Time

Seeking a full time, 4 p.m.-12 midnight (Mon.-Fri.) Nurse Coordi-
nator to provide relief & coordination of nursing care throughout the
hospital.

Candidates should show demonstrated ability in managing patient
care, providing clinical supervision & general nursing administra-
tion. Clinical experience in psychiatric mental health nursing, mini-
mum of 5 years experience as a Registered Nurse, current NH li-
cense and BSN or equivalent required.
Competitive salary & benefits. For consideration please call or send
resume to:

MARGO COMPAGNA
Department of Human Resources
Lake Shore Hospital
A Community Care Systems Hospital
200 Zachary Rd., Manchester, NH 03103
645-6700, Ext. 354
Equal Opportunity Employer

IT ALL FALLS INTO PLACE

For those medical professionals who seek the
best of both worlds, Weeks Memorial Hospital
offers it. Located in the majestic White Mountains
of northern New Hampshire, a great career and
lifestyle are a natural progression.

Sparkling lakes, fresh air, hiking, skiing, camping
and just being, are all part of the attraction you
will find in this refreshing environment with
opportunities for:

RADIOLOGIC TECHNOLOGISTS
MEDICAL RECORDS ENCODER
MANAGEMENT NURSE POSITIONS
STAFF REGISTERED NURSE POSITIONS

We are seeking motivated individuals to join our expert staff which
provides the finest general and special services to the citizens of
our community.

While keeping up with advanced medical technology, we never lose
sight of our commitment to personalized caring. For more information
on medical opportunities, excellent benefits, a great career and life-
style, which could all fall into place at Weeks Memorial Hospital contact:

FRANCES RUGH
Director of Personnel
Weeks Memorial Hospital
RR #1 Box 8 Middle Street
Lancaster, NH 03584
(603) 788-4911

An equal opportunity employer

• Child Care 152

ACCEPTING LATE summer &
fall req. Full time pre-school
program, 3-4 yr. olds. Nr. major
highways. Hooksett, 647-5550

A CHILD CARE CENTER FOR TODAY'S FAMILIES

Visiting Nurse Association,
"VNA" understands the special
needs of working parents, and has
responded with a high quality,
affordable licensed child care
program. Full & part time open-
ings are available for children 6
to 12 years of age. For more
information, call 603-668-2251.

Come grow with us!

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

**AN AFFORDABLE LICENSED
DAYCARE.** 13 mos. to 12 yrs.
Educate Childcare, 624-0400

AN H. LICENSED DAYCARE has
openings. Manchester/Hooksett
area. Call 647-8788

BABYSITTING in my West Side
home. Days & nights, meals &
snacks included. 641-5561

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

A CHILD CARE CENTER FOR TODAY'S FAMILIES

Visiting Nurse Association,
"VNA" understands the special
needs of working parents, and has
responded with a high quality,
affordable licensed child care
program. Full & part time open-
ings are available for children 6
to 12 years of age. For more
information, call 603-668-2251.

Come grow with us!

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

**AN AFFORDABLE LICENSED
DAYCARE.** 13 mos. to 12 yrs.
Educate Childcare, 624-0400

AN H. LICENSED DAYCARE has
openings. Manchester/Hooksett
area. Call 647-8788

BABYSITTING in my West Side
home. Days & nights, meals &
snacks included. 641-5561

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

A CHILD CARE CENTER FOR TODAY'S FAMILIES

Visiting Nurse Association,
"VNA" understands the special
needs of working parents, and has
responded with a high quality,
affordable licensed child care
program. Full & part time open-
ings are available for children 6
to 12 years of age. For more
information, call 603-668-2251.

Come grow with us!

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

A CHILD CARE CENTER FOR TODAY'S FAMILIES

Visiting Nurse Association,
"VNA" understands the special
needs of working parents, and has
responded with a high quality,
affordable licensed child care
program. Full & part time open-
ings are available for children 6
to 12 years of age. For more
information, call 603-668-2251.

Come grow with us!

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

A CHILD CARE CENTER FOR TODAY'S FAMILIES

Visiting Nurse Association,
"VNA" understands the special
needs of working parents, and has
responded with a high quality,
affordable licensed child care
program. Full & part time open-
ings are available for children 6
to 12 years of age. For more
information, call 603-668-2251.

Come grow with us!

• Child Care 152

ADVERTISERS under this classi-
fication need not be licensed by
the N.H. Division of Welfare
unless they care for more than 3
unrelated children OR any num-
ber of children from the SAME
family.

Manchester, NH, 03104
 Concord, NH, 03301

RADIOLOGIC TECHNOLOGIST

Expanding Orthopaedic practice seeking part-time registered radiologic technologist. State of the art equipment, pleasant non-smoking working environment. No weekends or holidays. Competitive salary & benefits package. For more information contact:

Concord Orthopaedics P.A.
 264 Pleasant St., Concord, NH 03301
 (603) 224-3368

SCHOOL NURSE

Underhill Elementary School in Hooksett is seeking a School Nurse beginning August 30th. Must be an RN \$7 a day, 185 school days a year. Benefits include BC/BS, dental, life & disability insurance + others. Salary range \$15k-\$17k. For further information, send resume or call:

Lee Mason, Principal

FRED C. UNDERHILL SCHOOL
 5 Sherwood Dr., Hooksett, N.H. 03106
 623-3731-668-3692

DEADLINE for application is August 18, 1989

E.O.E.



"Something To Be Proud Of"

"Nursing gives you a large variety of opportunities - you can specialize in one area, or you can float to many areas and have a wide range of experiences. All of this flexibility really keeps you on your toes. I started at Concord Hospital as a student and have been here several years. Throughout that time, I've seen a lot of positive changes. Nursing is definitely a profession to be proud of."

- Roslyn Todd, RN

Job satisfaction and pride in one's profession are important parts of any career. At Concord Hospital, we also offer our staff:

- Per Diem Options
- Flexible Shifts
- \$3.00 Shift Differentials
- Computerized Nursing System
- Individualized Orientation
- Clinical Preceptors

If you would like to join a staff that is proud of its career choice, contact:

Concord Hospital
 Personnel Services
 250 Pleasant St.
 Concord, NH 03301
 225-2711, Ext. 3700.

An equal opportunity employer

CONCORD HOSPITAL

Full time position in our General Surgery Department. Duties include greeting patients, scheduling appointments, answering telephones and data entry. Candidate must be able to type 40 wpm, customer service experience preferred.

FLOAT RECEPTIONIST/ APPOINTMENT SECRETARY

Full time temporary position available to cover several consecutive maternity leaves, with an excellent possibility of becoming a permanent position. Fringe benefits will be available. Previous customer service experience preferred, with the ability to type 40 wpm.

PEDIATRIC DEPARTMENT MANAGER

Immediate opening for a person with strong supervisory and communication skills to oversee and coordinate the operations of our Pediatric Department in Bedford and Manchester. The ideal candidate will have a proven ability to interface with medical professionals at all levels and at least 2 years of supervisory experience in a pediatric setting. The Hitchcock Clinic offers a competitive salary and liberal fringe benefit package. Please send resume or application to: Vicki L'Heureux

THE HITCHCOCK CLINIC
 25 So. River Rd., Bedford, NH 03102
 EOE Non-Smoker Preferred



Registered Nurses

Nashua Memorial Hospital currently has openings on a variety of units with flexible staffing options:

12-hr. shifts, 7 pm-7 am; 9½-hr. shifts, work 36 hrs., paid for 40; and conventional 8-hr. shifts are available for full-time, part-time and per diem nurses.

On our Medical/Surgical units you can focus on Oncology or Cardio-thoracic nursing with the opportunity and encouragement to become certified in your specialty.

For the L&D experienced nurse, our LDRP unit offers a unique opportunity to care for mothers and babies in a well-equipped but "homey" atmosphere.

For the experienced Mental Health Nurse, our 16-bed unit, affiliated with Brookside Hospital, is developing a comprehensive treatment program to address the growing needs in our community.

We also offer attractive night and weekend differentials.

For more information, call or send resume to Beth Yochum, Nursing Resource Coordinator, 603-883-5521, Ext. 2559. Nashua Memorial Hospital, 8 Prospect Street, Nashua, NH 03061, is an Equal Opportunity Employer and offers a non-smoking environment.



Nashua Memorial Hospital

medical units and the SMS is helpful. We offer excellent starting salaries and benefit package including BC/BS, dental insurance, up to 26 paid days off per year, credit union, matching savings plan discounted health club membership and ski passes, and a smoke-free working environment. Please send resumes and salary histories and requirements to:

Stephanie Paine, Personnel Director
 The Memorial Hospital
 Intervale Road, North Conway, N.H. 03860



The Memorial Hospital

EOE

Where Respect Begins And Never Ends.

OCCUPATIONAL THERAPIST

Central Maine Medical Center has an opening for a full-time and/or part-time Occupational Therapist. Our staff of four therapists covers the clinical responsibilities of acute inpatients, outpatients, hand injuries and consultative work within the community. Additional responsibilities include student supervision, peer review and program development.

Qualified candidates would hold or be eligible for Maine licensure. Salary is commensurate with experience. Excellent benefit package and a four-season setting well known for its quality of life.

SPEECH PATHOLOGIST

Our department of Speech and Hearing is seeking a Master's level Speech Pathologist. Our staff of two Speech Pathologists and an Audiologist treat a wide range of disorders and age groups on an inpatient and outpatient basis. This is a full-time position, with an attractive and flexible week-day schedule, competitive salary and excellent benefit package. CFY available.

We offer a competitive salary and benefit package and the opportunity for personal and professional growth in a multisite hospital system. To apply or for information please call collect:

Human Resources Department
 Central Maine Medical Center
 P.O. Box 4500
 Lewiston, Maine 04240
 (207) 795-2390

CENTRAL MAINE MEDICAL CENTER

Everything Your Health Care Career Should Be
 Equal Opportunity Employer

RR #1 Box 8 Middle Street
 Lancaster, NH 03584
 (603) 788-4911

An equal opportunity employer



At Nashua Memorial we offer supportive environment, a progressive organization, competitive salary and flexible benefits and excellent shift, weekend and holiday differentials. If you're in touch with things that matter, you should take the time to find out more about Nashua Memorial Hospital.

NURSING OPPORTUNITIES

Pre-Admission Coordinator

Pick your own part-time schedule. Tuesday and Thursday 7 AM-3:30 PM or 3:00 PM-7 PM. Coordinate pre-admission services, including taking orders, facilitate testing and assess patient for continued services. Interact with physicians, office staff, patients and their families and various hospital departments. Requires NH RN licensure and 3-5 years Med/Surg nursing experience.

OTHER OPPORTUNITIES

Radiologic Technologist

Full-time days with rotating weekends. Prefer experience. ARRT or eligible.

EEG Tech

Full-time days conducting EEG and other tests and Evoked Potential Studies. Requires high school education plus additional training and EEG training. Certification or eligibility required.

Ultrasonographer

Full-time days. RDMS or eligible. Cardiac experience desirable.

Diet Tech

Full-time days and evenings. Visit patient for menu correction/selection. Supervise patient tray line, assist with nutrition education and assessment. Requires Associate's degree in Dietetic Technology. Bachelor's degree in Nutrition or Dietetics desirable. Experience preferred.

To explore these opportunities, call or send resume to Joan Handstad, (603) 883-5521, Ext. 2300.

Nashua Memorial Hospital, 8 Prospect Street, Nashua, NH 03061, is an equal opportunity employer and offers a nonsmoking environment.



Nashua Memorial Hospital



MEDICAL & HEALTH

Employment

● Child Care 152

A MOM WHO CARES. Lots of individual attention provided in my home. Large yard, limit 2 full time & part time welcome. Lhda. 483-5684

BAYSITTING in my home days, Manchester/Litchfield line off Rt. 3A. Maids, lots of TLC. 429-1306

BROOK ST. Mom of two will babysit, 2nd or 3rd Shifts. Full part time or occasional night out. 626-5161

CHILD CARE IN MY HOME full or part time for your infant or preschooler. I am a State cert. nursery school teacher, Red Gross, 1st aide, CPR certified mother with nursing experience, meals and activities included. Ref's avail. Early childhood education major assistant. Morning pickup easy for easy off to work. Call 635-1958

CHILD CARE OPENINGS before & after school. Wilson School area. 627-9344

DEPENDABLE & loving Mom to care for your child. My house is clean, child safe & in a nice neighborhood. 625-4815

FIRST YEAR'S Family Home Daycare has opening for your full-time toddler. Call 622-1118

HIGHLY QUALIFIED Bedford Mom with 13 yrs. child care experience has limited infant, toddler openings. Excellent written references. 445-5784

LIC. HOME DAY CARE in East Manchester has 2 openings for ages 6 wks. to 5 yrs. 622-7210

LOVING/DEPENDABLE MOM will provide child care in her east side home. Reasonable rates. Call 622-3221

LOVING MOTHER OF ONE will care for your child in my Hooksett home. Before & after school welcome. Call 483-7338 aft 5pm.

MOTHER OF ONE will babysit in my home. Exc. care & refs. Meals included. Yard to play in. Call 623-6912

NANNIES: Specially trained & educated to do a job well done. Daily live-in/ver. rnd. FT-PT. TGIF People Works. 497-8443

NORTH WALNUT ST babysitter, large yard, meals & activities included. 626-1454

NOW OPEN Young Miracles of Bedford, a learning ctr. Children 6 mos. to 10 yrs. Summer program avail. Kindergarten now enrolling. Excellent curriculum & facility. Call 624-1700 or 728-2184.

ON THE BRIGHTER SIDE: 501 So. Porter St. Educational programs/ day care. 668-3336

PRE-SCHOOL in loving home has room for 1 child, lots of fun, games & learning activities. 485-5610

Stonewall, Artwork, Educational Activities. Lge outdoor play area w. lots of toys, reasonable rates in my So. Weare home. 529-1208

WEST MANCHE: Exit 4. Energetic Mom will provide fun & safe place for child, age 3 & up. Breakfast, lunch, snacks. 626-5455

WEST SIDE MOM will care for your child. TLC, meals & snacks incl. 641-1131

WILL BABYSIT in my West Side home. Call anytime. 3 yrs. old & up. 668-9949

● Child Care 152

WILL CARE for any age child in my home. Lge yard, limit 2 full time & part time welcome. Lhda. 483-5684

● Elderly Care 154

WILL CARE FOR THE ELDERLY 74 hr. supervision provided. Call 668-4547

● Instructions Offered 160

A TRAVEL CAREER IN 6 1/2 WEEKS!

AA American Airlines SABRE Training

Affiliated with Crimson and Heritage Travel

Classes in Nashua

CALL TRAVEL EDUCATION CENTER 880-7200

BARTENDER SCHOOL

Davey's Sal. Classes. Placement asst. Free brochure. 893-9986

North Shore Bartending School, 95 Siles Rd., Salem, NH

BARTENDER SCHOOL

5 Week Evening Course
Call or write for Free Brochure
404 Chestnut St. Man. 668-2243

BE A BARTENDER

1 wk days/eves. placement asst. 1-800-442-4353 for free brochure
Boston Bartenders School
142 Main St., Nashua, NH

ORTON-GILLINGHAM TUTOR: Has openings available. Call 483-5665 for more information.

TRACTOR TRAILER TRAINING. Financial aid avail. For info call Andover Tractor Trailer School. 1-800-372-1600.

Train for careers in
● AIRLINES
● CRUISE LINES
● TRAVEL AGENCIES
HOME STUDY RES. 12-18 MONTHS
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
A.C.T. TRAVEL SCHOOL
Nat'l Hdqtrs, Pompano Bch., FL

Train to be a Professional
● SECRETARY
● EXECUTIVE SEC.
● WORD PROCESSOR
HOME STUDY RES. TRAINING
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
THE HART SCHOOL
A Div. of A.C.T. Corp.
Nat'l Hdqtrs, Pompano Bch., FL

Train to be a Professional
● SECRETARY
● EXECUTIVE SEC.
● WORD PROCESSOR
HOME STUDY RES. TRAINING
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
THE HART SCHOOL
A Div. of A.C.T. Corp.
Nat'l Hdqtrs, Pompano Bch., FL

Train to be a Professional
● SECRETARY
● EXECUTIVE SEC.
● WORD PROCESSOR
HOME STUDY RES. TRAINING
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
THE HART SCHOOL
A Div. of A.C.T. Corp.
Nat'l Hdqtrs, Pompano Bch., FL

Train to be a Professional
● SECRETARY
● EXECUTIVE SEC.
● WORD PROCESSOR
HOME STUDY RES. TRAINING
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
THE HART SCHOOL
A Div. of A.C.T. Corp.
Nat'l Hdqtrs, Pompano Bch., FL

Train to be a Professional
● SECRETARY
● EXECUTIVE SEC.
● WORD PROCESSOR
HOME STUDY RES. TRAINING
● FINANCIAL AID AVAILABLE
● JOB PLACEMENT ASSIST.

1-800-327-7728
THE HART SCHOOL
A Div. of A.C.T. Corp.
Nat'l Hdqtrs, Pompano Bch., FL

● Medical/Health 164

ASSISTANT-ORTHODONTISTS. Must enjoy people & get satisfaction in helping others. Must have confidence in yourself & enjoy new experiences & personal growth. Must aspire to a high level of health & excellence in your life, must have a career with responsibility & challenge, must enjoy working as a part of a team with a common mission toward a common goal. Excellent environment, salary & benefits. Willing to train the right person. Call: Dr. Chamberlain's office. 899-3333.

COMMUNITY MENTAL HEALTH CENTER is currently interviewing for the following positions:

● CLINICIANS/THERAPISTS for Community Support & Continuous Treatment Team Programs. Master's Degree with 1+ year experience.

● VOCATIONAL COUNSELOR to assist clients in vocational training & community employment. BA in related mental health field with 1+ year experience.

We offer an excellent salary range & benefits package. For confidential interview send resume to:

Personnel
Stratford Guidance Center
130 Central Avenue
Dover, NH 03820

Customer Service
HOME PATIENT REPRESENTATIVE

Caremark Homecare, an affiliate of Baxter Healthcare Corporation, is a rapidly growing alternate site health care organization that offers a unique range of home care services. Our continued expansion into the Salem area has created an opportunity for a Home Patient Representative to join our small team of medical professionals with bottom line responsibility for the success of the branch operation.

Involving heavy phone contact with patients and hospitals, responsibilities include coordinating inventory levels and delivery, monitoring patient profiles, utilizing a word processor, and other support activities. Preferred candidates will have strong communication and organizational skills. Customer Service experience is desirable.

In addition to a stimulating medical/business environment, Caremark Homecare provides a competitive salary and full benefits. For consideration, please call or send resume with salary history to: 603/894-6444, Stan Chalmers, Operations Manager, Caremark Homecare, Inc., 8-C Industrial Way, Salem, NH 03079. Equal Opportunity Employer.

CAREMARK
AFFILIATE OF
Healthcare Corporation
BUY-SELL-RENT-HIRE
THROUGHOUT THE
WANT ADS

Medical/Health 164

DENTAL ASSISTANT, 20-34 hrs./wk. Some eves, some Saturdays. Willing to train. 434-1586

DENTAL ASSISTANT: Experienced 4-handed chair side, wanted for Wednesday's, 8:30-5:30. Must take X-rays. Please call 622-3445

DENT TECHNICIAN
Part time (16 hrs./wk). Variable day shift schedule with every 3rd weekend coverage. The qualified applicant will have completed ADA. Dietetic approved program, possess a degree in nutrition or have demonstrated abilities. Competitive salary - weekend/holiday premium included. Apply to Concord Hospital, Personnel Services, 730 Pleasant St., Concord, NH 03301, 275-2711, ext. 3700

MEDICAL ASSISTANT/LPN - Part time, needed for busy medical practice. Experience should include: blood drawing & assisting w/lab tests. Office duties will include: typing, reception duties (answering telephone), Computer experience a plus. Call 622-4200

MEDICAL SECRETARY needed immediately for two physician practice in Nashua. Medical billing and transcription experience necessary. Call 883-9329

MEDICAL TECHNOLOGIST/TECHNICIAN: Part time position, 10am-2pm, Mon. through Fri. Avail. in 10. OB-GYN Physician office, no weekends-holidays or eves. Exc. sal., snacks & benefits. Send resume to: Dale Lebeck, PO Box 1478, Concord, NH, 03302.

NURSE AIDES
3:00 P.M. - 11:00 P.M.
We offer:
● Good Pay.
● Shift Differential.
● Excellent Benefit Package including Dental.
● Benefits Pay Rate Option.
● State Approved Certified Nurse Aide Course.

Come see the difference at:
HANOVER HILL
HEALTH CARE CENTER
700 Hanover St.
Manchester, NH

LOST AN ITEM?
THEN DON'T WAIT...
Use It Under
CLASSIFICATION 8

LAKE SUNAPEE
HOME HEALTH
CARE INC.
Is Hiring
● RNS/LPNS
● AIDES/
● COMPANIONS
● HOMEMAKERS

Flexible Schedules
Contact:
Linda Brown
(603) 526-4077

Medical/Health 164

HYGIENIST Full Time/Part Time. Bedford General practice. Nice working atmosphere, strong emphasis on prevention. Please call 627-3445.

Looking for Qualified: RNS - LPNs - CNAs - Home Health Aides, & Homemakers. If interested, call Pat at 422-9052.

NURSE: Pleasant growing family practice office looking for experienced RN for full time, long term position. Call 483-8441.

NURSE'S AIDES
CNAs
Part & Full Time openings, all shifts. Enjoy providing care to an elderly client in their home.

Call Carol Blanc at 622-3781 or 1-800-624-6084
VNA Personal Services, Inc.
194 Concord St
Manchester, NH 03104
EOE
Visiting Nurse Association

Nurses Aides
With home care experience, Part time positions available in Concord area, 3-11/11 shifts. For interview call Staff Builders Health Care Services 1-800-932-9600, EOE.

NURSING SUPERVISOR
Evenings
Challenging opportunity for gerontology oriented Nurse. Super-vised patient care and in-service education for 124 bed skilled & intermediate care facility. Applicant must be licensed and have nursing administration experience. Excellent benefit package. Salary negotiable. Send resume to:
HANOVER HILL
HEALTH CARE CENTER
700 Hanover St.
Manchester, NH 03104

● Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

● Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

● Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

● Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

● Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164

Medical/Health 164</

OPHTHALMIC TECHNICIAN
Full-time. Experienced in refracting, applanation tonometry, a-scans, visual fields and taking of ocular history.

Please send resume to:



ROBERTA CHIPP
5 COLISEUM AVE.
NASHUA, N.H. 03063
(603) 882-9800

Staff Nurse Operating Room



Full-time position including call. Monday-Friday.
We offer a full benefits package and very competitive salaries, as well as a location in the beautiful Lakes/White Mountain Region. Please submit your resume to the **Personnel Department**.

SPEAREMEMORIAL HOSPITAL

2 Hospital Road
Plymouth, NH 03264
(603) 536-1120, ext. 212
EOE

Nursing Supervisor



Full-time position on evening shift. Previous nursing management experience preferred. This is a Monday-Friday position.
We offer a full benefits package and very competitive salaries, as well as a location in the beautiful Lakes/White Mountain Region. Please submit your resume to the **Personnel Department**.

SPEAREMEMORIAL HOSPITAL

2 Hospital Road
Plymouth, NH 03264
(603) 536-1120 ext. 212
EOE

DEPARTMENT
Seeking applicants for the following positions:
FULL TIME K-8 ELEMENTARY PRINCIPAL
PART TIME SUPERINTENDENT OF SCHOOLS
Send letter of application, resume, references, and copy of certification to:
SEARCH COMMITTEE
P.O. Box 286, Acton, ME 04001
Positions available: August 28, 1989

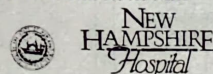
NEW HAMPSHIRE HOSPITAL



WHAT MAKES US different?
THE MOST MODERN STATE PSYCHIATRIC HOSPITAL IN THE COUNTRY!

WHAT MAKES US BETTER?
PEOPLE CARING FOR PEOPLE!

Top Nurses NEEDED Now!
REGISTERED NURSES
LICENSED PRACTICAL NURSES
NURSING ASSISTANTS
MENTAL HEALTH WORKERS
Move INTO THE 90s AT NHH



Positions available in our Acute Psychiatric Services, Psychiatric Nursing Home Services, and Support Services Area.

Interested individuals should secure an application and job description by contacting the New Hampshire Hospital Human Resource office at (603) 271-5227 or come to the office at 105 Pleasant Street, Concord, NH 03301. Monday-Friday, 8:00 a.m.-3:30 p.m.
An Equal Opportunity Employer

Radiologic Technologist

Full-time position available, no weekend rotation. We are currently cross-training staff techs for CT and will retrain persons who are reentering the field.

RNs

Full- and part-time positions, flexible hours, available on Med/Surg and ICU

MT/MLT

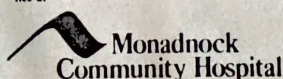
Full- and part-time positions available, affording the opportunity to gain experience in all lab disciplines.

Physical Therapist

Full-time staff position, possible 4-day week. Opportunity to assist in program development as well as provide services at a local fitness center.

We offer a competitive salary, tuition reimbursement, sign-on bonus, and full benefit plan.

For more information, please contact the **Personnel Office** at



452 Old Street Road, Peterborough, NH 03458
(603) 924-7191 EOE

Physical Therapist or Physical Therapy Assistant

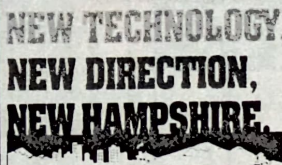


Full-time position. Monday-Friday, in small but lively Physical Therapy Department.

We offer a full benefits package and very competitive salaries as well as a location in the beautiful Lakes/White Mountain Region. Please submit your resume to the **Personnel Department**.

SPEAREMEMORIAL HOSPITAL

2 Hospital Road
Plymouth, NH 03264
(603) 536-1120, ext. 212
EOE



Share new challenge and professional growth as Catholic Medical Center expands its role as our region's most diversified, technologically sophisticated acute care facility.

Full-Time and Part-Time Pharmacist

Full-time position is 40 hours per week with rotating weekends. Part-time position is 3 days/week.

The Pharmacists will provide fully computerized unit dose pharmacy services and comprehensive I.V. admixture and chemotherapy services. Previous hospital and computer experience is preferred. Both Full- and Part-Time Pharmacist positions offer excellent pay.

Catholic Medical Center offers outstanding benefits and competitive salaries. Contact Mike Dupuis, Pharmacy Director, Catholic Medical Center, 100 McGregor Street, Manchester, NH 03102. 626-2604.

An Equal Opportunity Employer.



...A Tradition of Excellence
Progressive Philosophies...

A philosophy of compassionate care. A commitment to advanced technology. Excellence at St. Joseph Hospital.

It's easy to see why more healthcare professionals are choosing St. Joseph Hospital. You'll feel good about your choice.

House Supervisor

- Part-time, 3:00pm-11:30pm position available.
- 3-5 years' clinical experience, management experience preferred.

Nurse Manager

- Oncology
- Management experience and related clinical experience required.

Nurse Manager — Satellite Facility (Milford)

- Responsible for patient care, personnel, and unit management; assumes responsibility of the facility in the absence of the Director and participates in the Emergency Medical Services at the state and local level.

Critical Care Educator

- Responsible for the planning, development and administration of educational programs for the critical care areas.
- Related MS required.

Clinical Preceptor/ Teacher, ICU/CCU

- Responsible for unit-based education and orientation for the ICU/CCU.

For more information, please call Debbie Bitsack at (603) 882-3000, ext. 6005.

Radiology

- 2 ARRT certified technologists.
- Part-time, 16 hours/week, first shift.
- Full-time, 2nd shift

Respiratory Therapy

- Therapist, CRTT preferred, 12 hours/week, 2nd shift.
- Shift Supervisor, full-time, 3rd shift.

Ultrasound

- Sonographer, full-time, 1st shift, RDMS preferred.

Merrimack Medical Park

- Phlebotomist, 9 hours/week, 2nd shift.
- Radiology Technologist, 24 hours/week, 2nd shift.

Pharmacy

- Full-time position; 2nd shift, NH license required.

Milford Medical Center

- 2 Radiology Technologists, 11 hours/week, 2nd shift.
- Medical Technologist, 8 hours/week, plus on-call.
- Registered Nurse, 20 hours/week, varied.

Cardiac Catheterization Laboratory

- Registered Nurse/RCVT, full-time, 1st shift; experience required.

Central Supply

- Charge Technician, full-time, 2nd shift.

For the above positions, please call Jacqui Ferro at (603) 595-3156, or send your resume, indicating position of interest, to her attention at St. Joseph Hospital, 172 Kinsley St., Nashua, NH 03061.

We offer a comprehensive benefits package including an excellent tuition reimbursement program. An equal opportunity employer.



St. Joseph. The Hospital of Choice

MEDICAL & HEALTH

Employment